



Value of Information and Decision Pathways: Concepts and Case Studies

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Information used in decision making arises from the structuring of observations and data. The collection, dissemination, and use of information has monetary and non-monetary costs (e.g., competition for attention) and necessitates trade-offs. Understanding the benefits of having information (i.e., the value of information, VOI), including resulting societal outcomes, is useful to information producers/funders and decision makers. Using theory, use cases, and hypotheticals, we describe how information (e.g., geospatial information) is valued and incorporated in decisions and actions related to managing natural resources, environments, and the impacts of natural and anthropogenic hazards. We discuss the nature of information and how it relates to models (conceptual, mental, scientific), beliefs, knowledge, and economic analyses. VOI approaches and behavioral factors that potentially affect information use and value are summarized. Framing of information and VOI through data to decision pathways (DDPs) at first simplifies understanding, then illustrates the benefits of information, and the human and societal challenges encountered in valuing and using it. We present approaches to overcome these challenges. Our transdisciplinary analysis concludes with a summary of critical issues affecting DDPs and VOI, and suggestions for improving both economic analyses and the actionability and use of information.

Keywords: value of information, biases, decision science, geospatial information, natural resources, environmental issues, hazards, health risks

1 INTRODUCTION

Much of humanity now exists in a knowledge economy (Powell and Snellman, 2004) in which there is an ever-increasing demand for information, and for its applicability to perceived needs. This demand is propelled by society's growing reliance on digital information made rapidly available to a widening range of people. The growing volume and accessibility to information indisputably offers benefits to society. It can also be critical to policymakers and managers who rely on accurate information to make decisions and engage in actions that influence many people. The collection, management, and use of information has associated costs, as does making it available to a broad consumer base. These costs often fall on government agencies or are distributed across a wide range of funding sources (Kitchin et al., 2015; Kitchin and Lauriault, 2015; World Bank Group, 2016). Given limited resources, understanding the potential or realized benefits resulting from the use of certain information can illuminate its utility, including in the digital economy (Wilson, 2015; Goldfarb and Tucker, 2019; Laybats and Tredinnick, 2020). Economists refer to such benefits as the

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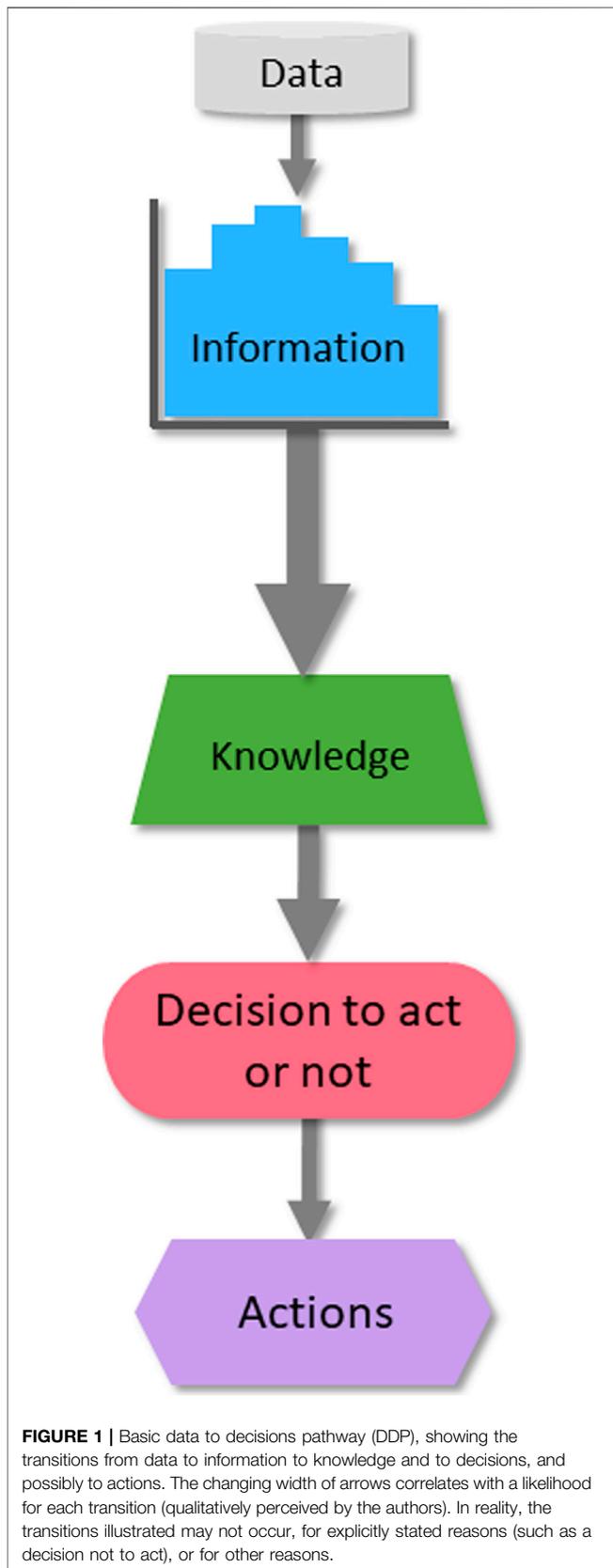
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value of information (VOI), which can be quantitative or qualitative in nature (Keisler et al., 2014; Molder et al., 2022). Although VOI studies (Howard, 1966; Raiffa, 1970) can be extremely useful for elucidating how information changed or could change decisions and resulting actions, they may fail to incorporate a full understanding of the behavioral and societal factors affecting the value and use of particular information (Glynn et al., 2022, this issue).

What matters to people and society is subjective, differs among people, and may differ from what people and society should perhaps more objectively, or more explicitly and consciously, consider (Bacon, 1620; Kahneman, 2011). Such realities influence the “value” and use of information, and should be examined to the extent possible in VOI assessments and in any type of economic or other scientific studies that evaluate or point to the value of information. Additionally, although what matters should be reflected in the stated purpose(s) of each study, these aims may be more aligned with what scientists perceive or assume matters, than what matters to people and society more broadly – either what people may perceive to matter, or what may more truly matter. Individual and group biases (including cognitive and perception biases), beliefs, heuristics (i.e., shortcuts and ways of thinking), and values (including cultural and moral norms) (BBHV) all affect human judgments about what matters (cf. discussion and references in Glynn et al., 2022, this issue). BBHV and other behavioral and social factors mentioned in this paper affect everyone: information generators, consumers, funders, evaluators, decision makers, and even the most objective economists and scientists (Glynn, 2014; Glynn, 2017; Glynn et al., 2017; Glynn et al., 2018). Improving incorporation of these factors in VOI studies could provide a more holistic assessment of how and to what degree information influences decisions and resulting actions.

Information’s role in decision making fits into a progressive process that we term a data to decision pathway (DDP). At its most basic level, a DDP involves progressing from data and observations to decision making and action (Figure 1). Distinguishing among data, information, and knowledge are essential (Glynn et al., 2017) to understanding this progression. *Data* are formal or informal observations (perceived through human or machine sensing) that may have been transformed, structured, and documented to allow understanding. Data can have uncertainties and assumptions associated with their characterization or representation; and data that have been transformed or structured may be associated with additional uncertainties, assumptions, simplifications, or models of all types (conceptual, mental, scientific). Hereafter, the term models, unless otherwise specified, refers to models (i.e., representations) of all types, whether innately held, explicitly articulated, or developed through scientific practice. *Information* is produced when data, possibly of many different types, are picked, organized, structured, appropriately documented, and something is produced that we sense or realize can be useful. *Knowledge* builds on information and comes in two basic forms. *Tacit*

knowledge is a form of knowledge usually acquired by doing – without continuing conscious reflection or explicit deciphering of observations and causalities, and therefore without conscious explicit reference to information (Polanyi, 1962). A more reflective, explicit, form of knowledge includes *scientific knowledge*. In this specific form – which we believe should be the focus of most economic analyses and scientific models – having knowledge means “knowing” something is true and having a justified belief in its truth (Plato 369 BCE; Ichikawa and Steup, 2014). Obtaining knowledge of this type means that (Glynn et al., 2017)

“...information becomes “internalized,” that an alignment occurs between preexisting beliefs and information. Old beliefs become reinforced or, more rarely, new beliefs emerge. Knowledge development is also often linked to simplifications and abstractions of available data and information. More importantly, having knowledge at the level of an individual or at the level of a community means that decisions may now be made.”

We use the word “decisions” generally to imply that an actor (an individual, institution, or collectivity) or a group of actors decides to act (or not act) based on acquired and/or newly generated knowledge. We use “action” only when the nature or consequence of a specific action is relevant.

Efforts to understand the value certain information adds to a DDP can take two forms (Graham-Tomasi, 1988; Gardner et al., 1993; Hashemi et al., 2019). One form, an *ex ante* VOI study, seeks to estimate the potential benefits or VOI *prior* to any decisions made with the information. *Ex ante* studies, more generally, may consider and seek to predict 1) which information should be produced through data-gathering, study, or experimentation, 2) where to devote extra resources for dissemination of the data or information, and 3) the potential value of specific types of information to improve decision-making. *Ex ante* studies can also evaluate hypothetical outcomes from the use of information to determine to what degree it will change decisions and actions. The second form, an *ex post* VOI study, examines the benefits and costs of decisions or policies *after* they have been implemented. For example, researchers may investigate what information and associated knowledge proved to be most useful within the initial set of decisions, or as part of a continuing effort to interactively assess and manage a given issue. *Ex post* analyses conducted outside the field of economics are sometimes called post-audits and are rarely undertaken (Konikow and Bredehoeft, 1992; Bredehoeft and Konikow, 2012; Nordstrom, 2012) because 1) clear points of comparison or reference are often not available and 2) incentives to conduct such studies are limited, especially if they might highlight failures, rather than positive benefits (Tomlinson and Atkinson, 1987; Dipper et al., 1998).

Regardless of whether they are *ex ante* or *ex post* analyses, assessing VOI is critical for improving decisions and actions across different scales of community, from individuals to institutions and collectivities, and for improving and prioritizing societal investments in the production and use of

information. The types of economic studies that we focus on in this paper are those related to the management of natural resources, environments, and anthropogenic and natural hazards. The use of geospatial information is a particular area of interest. All studies we focus on are shaped by at least three critical components (that may encompass additional characterizations):

- 1) *A driving purpose for the given analysis or model.* Ideally, some quantitative or qualitative measures of progress toward achieving the purpose are also provided.
- 2) *Data, information, or knowledge used to conduct the analysis or to construct and use the model.* This includes providing a definition and analysis of baseline or reference conditions where data, information, or knowledge are unavailable.
- 3) *Some determination or assumptions about what matters to people and to society, and what they value.* In this regard, it may be useful to assess a) discounting and differences caused through the timing of benefits, costs, and impacts; and b) differential distributions of costs and benefits across different groups of payers and beneficiaries. Understanding who pays the costs, who receives the benefits, and externalities that might occur, is crucial.

A driving purpose for conducting a VOI study is usually present before any analysis, model construction, synthesis, or evaluation (or use) of information occurs. This may take the form of an express intention to improve an identified issue within society or the environment. Stating that purpose is important, as is identifying what follow-up studies will be supported through the effort, and what societal decisions and actions will be served. Nonetheless, it is important to recognize that multiple purposes are commonly served through use of the same information or knowledge, and that some useful purposes may become apparent only later.

1.1 Aims and Structure of This Article

This paper explores how information – and especially geospatial information – is valued and brought to bear in decisions and actions related to managing natural resources, environments, and the impacts of natural and anthropogenic hazards. The decisions and actions may be those of managers or policy makers, or those of individuals, or of other actors. We first discuss the nature and merging of information and beliefs, in relation to models and economic analyses that are potentially brought into societal decisions and actions. In doing so, we refer to some behavioral and social factors that affect the perception, processing, communication, and valuing of information, i.e., what people and society perceive to matter. [Glynn et al. (2022, this issue) provide a more detailed discussion of these behavioral and social factors]. We then provide examples of different valuations and uses of information, where we frame information and VOI in the context of DDPs. Our examples illustrate some of the benefits of information, some of the human and societal challenges encountered in valuing and using it, and possible ways to overcome these challenges. Lastly, we provide a summary of

some critical issues affecting DDPs and VOI, while providing recommendations to improve economic analyses and the actionability and use of information in societal decisions and actions.

2 INFORMATION, BELIEFS, AND MODELS FOR DECISIONS

Models intersect with data and information in many ways. As mentioned previously (cf. also Glynn et al., 2022, this issue), the seeking and construction of information from data and facts implies human agency and some conscious or unconscious purpose(s) for possible use of the information. Models – as the term is used in this article – encompass the mental models, pre-existing beliefs, and conceptual models that are used, consciously or unconsciously, in this seeking and construction of information. In a more explicit form, models can also include conceptual or numerical models constructed in the pursuit of science. Beyond their use in the seeking and construction of information, models (conscious and unconscious) are also used to process information, transforming it first into knowledge, then applying it to decisions.

As we navigate through and manage our world(s), as individuals and as part of different collectivities, we create, learn, or appropriate mental, cultural, and conceptual models of all kinds. Those models are used, innately or consciously, to make evaluative judgments, to make decisions, and to take actions. As we learn or acquire these models, we have the opportunity to use observations and information to modify or test them. However, once we strongly anchor or habitually use these models, we generally do not question or critically examine them further: they become individual and/or collective beliefs (Harari, 2015). These beliefs help simplify our complex world(s), so that we can more efficiently manage ourselves and our communities. It is difficult to change deeply ingrained beliefs, even when they conflict with new information. It is human nature to ignore conflicting information and internal inconsistencies in our beliefs, and to select information that happens to support our beliefs (Anderson et al., 1980; Anderson, 1983; Fagin and Halpern, 1987; Ariely, 2010).

So how do these models and beliefs relate to information, its value, and to the mathematical and conceptual models created by scientists? The models that we create as researchers are highly influenced by our mental models and beliefs (Polanyi, 1962; Damasio, 1994; Glynn, 2017), but scientific models have the great advantage of being explicit (rather than innate or subconscious) representations. Scientific models can be tested, modified, and improved, not only by the model developers but also by others. Scientific models can be updated (or determined invalid) as new information is obtained. Because of their extrinsic nature, scientific models may also not be held quite as tightly or reflexively defended as human beliefs and more innate mental constructs.

The rigorous scientific approach that we hold as a standard is not a process hermetically shielded from human assumptions and biases. The studies that we conduct and that we report on as

scientists and engineers (or in other professions) generally incorporate a combination of clear and explicit representations (e.g., documented scientific models), as well as a less-explicitly stated set of innately held assumptions, beliefs, and mental models. Similarly, the people with whom we interact (or whose values, actions, or decisions that we attempt to describe) during our studies also hold innate assumptions, beliefs, and mental models. Figuring out how information may (or may not) transform into decisions and actions can be complex and difficult to determine. The distinction that we raise between more innate and more explicit models parallels the distinction between what psychologists (e.g., Evans and Stanovich, 2013a; Evans and Stanovich, 2013b) and behavioral economists (e.g., Kahneman, 2011) have called System 1 thinking (fast and innate) and System 2 thinking (slow and more reflective, requiring more effort). Such dual process theories are in themselves a simplification that does not always recognize that System 1 processes often control, or are intertwined with, System 2 thinking (Damasio, 1994; Stanovich, 2010). Because it is more innate, System 1 thinking, and what has been termed fast and frugal heuristics (Gigerenzer, 2007), often offers well-adapted, fast and accurate responses to situations frequently or acutely experienced (Glynn et al., 2017).

Francis Bacon (Bacon, 1620) understood many of these issues when he discussed the “Idols of the Mind” (i.e., of the Tribe, of the Cave, of the Marketplace, and of the Theater). His description of the Idols of the Tribe relates particularly well to human perceptions and valuations of “what matters”:

The Idols of Tribe have their foundation in human nature itself, and in the tribe or race of men. For it is a false assertion that the sense of man is the measure of things. On the contrary, all perceptions as well of the sense as of the mind are according to the measure of the individual and not according to the measure of the universe. And the human understanding is like a false mirror, which, receiving rays irregularly, distorts and discolors the nature of things by mingling its own nature with it.

So, what can we say about the value of information (VOI)? Answering that question raises additional questions. Value for whom? Value to what purpose? Potential value or realized value? Perceived value or actual value? By actual value we mean an unperceived or less perceived value that is found only through critical thinking and reasoning about *what truly matters*. Can the two types of value be distinguished? Human beings will likely never be able to fully determine values reflective of *what truly matters* because the human grasp of reality and truths will always be subjective. Nonetheless, making the effort can improve understanding.

There are some clear differences between “perceived values” and “actual values” that can be explored, in addition to different types of information, values, and valuation methods. Indeed, human and societal behavioral factors affect the valuation of information, how information is consumed, how it is provided, and the methods used to assess VOI. Fifteen “Value Explorations”

TABLE 1 | Summary of 15 “Value Explorations” of VOI methodologies and of behavioral and social factors influencing information and VOI.

Value Exploration	Value derivation or Method (VM); and/or Valuation Challenge (VC)	Considerations
VE1: Information for model refinement	VM: Value derived from the uncertainty reduction provided by additional information. Model context usually considered invariant	Greater resolution may lead to the emergence of new structural features in a model – which could markedly affect the nature of the model
VE2: VOI determination by comparison with a counterfactual	VM: VOI derived by comparing the outcome of a situation with additional information to an outcome without additional information (its counterfactual)	Excellent VOI method but often assumes that the information processing and use models associated with the “factual” and “counterfactual” situations are similar. Information processing and use model(s) associated with VOI analysis may not be well described. Differences in model contexts could invalidate the VOI analysis
VE3: Information that challenges or disproves a model or hypothesis	VM: VOI obtained from invalidation of a prior existing model	New information provides a major correction to an existing model, and/or allows a new model to be established – thereby enabling improved understanding, predictions, and decision making. VOI can probably only be obtained <i>ex post</i> , and even then, may be hard to quantify or characterize
VE4: Information with clearly perceived direct impacts on individuals and communities	VM: Valuations of information may be revealed by actor decisions taken in response to presented information	VOI is defined <i>ex post</i> through actor reactions. Possible to transfer revealed values for use <i>ex ante</i> to proactively help address a similar issue or situation. Definition of the “perceivers” of information and reasons for response to it are essential. Understanding and predicting the temporal aspects and social/individual memory of the responses may be difficult. The VOI may be limited to the time, place, and social context of the initial perceptions and response. The responses observed will also likely be the result of tacit knowledge and experiences that may be hard to characterize and quantify (relative to scientific knowledge)
VE5a: Information with poorly perceived indirect impacts	VC: Potential value of this type of information is difficult to assess, as innate reactions of actors may not reflect the full value of information	Assessing potential VOI requires explicit definition of the processing and use models for the information. Calculating or estimating VOI may depend on explicitly defining, examining, and quantifying “cascades” of information and associated societal impacts – or even single but poorly perceived “information and response” events. This may be difficult to do <i>ex ante</i> , although <i>ex post</i> analyses of similar situations elsewhere may be helpful
VE5b: Information with no perceived or actual relevance (from the perspective of given users)	VC: Such information may offer a useful VOI reference state. Value may be negative because of the opportunity cost of a distraction	Recognizing that certain information is irrelevant, despite the cost of doing so, allows us to better focus on information that matters, and in so doing, to move forward using only relevant data and information to make decisions. Information that may be deemed at one moment irrelevant for all intended purposes, may eventually be found to be relevant in another context. Given human fallibilities, it is difficult to definitively assess “actual relevance.”
VE6: The sharing of information by communities and collectivities	VM (and VC): Valuations derived through shared but independent perspectives may be more realistic on average than that of a single perspective	As actors with different perspectives and motivations seek to share information, social processes and structures may – with the possible assistance of technology – help organize the information sources more efficiently and facilitate access. Or they may not, depending on circumstances and actor motivations. The internet age has resulted in dramatically increased access to information (and mis-/dis-/information). Because different types of information may be brought together by actors with different values, perspectives, and motivations, it may be difficult to estimate a meaningful value to the aggregation of information
VE7: The wise and discerned use of information by communities and collectivities – or lack thereof	VC: Information without an appropriate model is useless, or even harmful. Shared information often comes without	Useful and important information may be found and critically assessed by discerning actors.

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TABLE 1 | (Continued) Summary of 15 “Value Explorations” of VOI methodologies and of behavioral and social factors influencing information and VOI.

Value Exploration	Value derivation or Method (VM); and/or Valuation Challenge (VC)	Considerations
	explicit associated models; and even when they do exist, there remains a multiplicity of models	The wealth of information now shared and available comes from a wide diversity of sources. Belief and trust systems, and motivations associated with the individual pieces of information, may be lost or difficult to recover. Social proofing and groupthink often affect how the information may be used. Critical examination and analysis may be limited. Information that may be useful may be discarded because it lies outside of societal interests established through social norms and cultural habits
VE8: Prioritization and discounting	VC: Human minds naturally prioritize information and values. Social and delay discounting and other forms of discounting affect perceptions of risks and of information associated with natural processes and environments	Our abilities as political and social animals living in the here and now are amazing. We are generally extremely well adapted at navigating complex social situations and properly assessing and valuing information in the context of the here, the now, and the social. Our ability to deal with the here, the now, and the social does not translate well to understanding and properly valuing information related to the longer term, to other places, or to environments outside our social spheres
VE9: Value ascribed through stated preferences or revealed preferences	VM and VC: Two methods for assessing what people value. Both are dependent on human perceptions. “Stated preferences” may be influenced by additional catering to norms and how we want to be perceived by others	Obtaining valuations of information, of preferences for conditions, or of other types of preferences through contingent valuation (i.e., stated preference) surveys or through hedonic methods (i.e., revealed preferences) are commonly accepted practice in economics. What we say we are willing to pay, or what we value, is not necessarily indicative of what we should perhaps more objectively, consciously, explicitly value. What value we place on information through our actions and behaviors is also not necessarily the right measure, although it may be closer to what is needed – especially for information and behaviors that we have lots of experience with; and therefore, have become properly adapted to correctly valuing
VE10: VOI assessed through an expenditure investment for information production	VM (and VC): An estimate of the minimum worth of an information production capacity as assessed by the size of the financial investment required to have it in operation	Large investments may be considered and shaped by multiple parties and perspectives. This may help improve assessments of the worth of the investment in producing the information. The minimum worth of the information production capacity is related – through the cost of creating and maintaining this capacity – to the minimum value of the stream of information expected to be produced over the effective lifetime of the production capacity, taking into account some discount factor for future values. There is no guarantee that the initial assessment of a worthwhile investment cost will bear out in practice. Unanticipated technological disruptions and BBHV, power dynamics, and many other human and societal modalities may affect the assessments made, as well as the future worth and uses of the information streams produced.
VE11: Exchange values determined by commercial or other proprietary societal ventures	VM and VC: Valuations and uses of information can sometimes be assessed from market-based exchange values (revealed preferences), or from non-market valuations, or from capital investments in information acquisition made to acquire “protected information” by commercial entities or other proprietary ventures	Exchange values for information, as well as the investment costs incurred for the production and commercial trading of information, can provide a simple method to estimate minimum VOI’s for given purposes and uses. With more producers and consumers of a given type of information, it becomes more and more difficult to maintain barriers that prevent the greater sharing and use of the information by others. This then can affect exchange values, i.e., old information quickly goes stale or depreciates. BBHV and human perceptions and modalities affect decisions and value estimates. (Continued on following page)

TABLE 1 | (Continued) Summary of 15 “Value Explorations” of VOI methodologies and of behavioral and social factors influencing information and VOI.

Value Exploration	Value derivation or Method (VM); and/or Valuation Challenge (VC)	Considerations
VE12: Mis-/Dis-information and other information communication pathologies	VC: Mis-information or dis-information can have value to certain actors. Other pathologies affecting the valuation of information include behavioral reactions and effects relating to 1) credibility of information sources that are occasionally found to be wrong, 2) information that is deliberately skewed by its providers to compensate for biased public reactions, and 3) competition between narratives that point to competing information strands	Exchange values may not reflect the intrinsic value of information to an actor considering a trade as much as an actor’s desire for restrictive control of the information. Market structures and property rights and other forms of control can significantly impact exchange values Mis-/dis-information and communication problems and pathologies occur, willfully or not, because there is some value inherent to their presence. Assessing those values, whether they be the commercial value of providing dis-information, or the time value of a lack of communication, or the expected value of information received and acted on, can provide information on behavioral drivers for individuals and groups. It also informs perceptions of “what matters.” Communication problems and pathologies, including the communication of mis-/dis-information can affect the nature of information and also the VOI transmitted, perceived or estimated. It can also affect the decisions and actions taken as a result of the mis-/dis-information
VE13: Value ascribed through statistical analyses	VM and VC: community and population analyses and associated measures of value (or risks) are highly informative and useful. Nonetheless, translation to individual or small group situations remains a barrier	Statistical assessments, when done well, provide one of the most objective sources of information and therefore have potentially high value to help leverage good decisions. Connecting and communicating these general assessments to individual situations takes great skill and attention. This may not always be possible to do in decision pathways. Individuals and small groups may not relate easily to information and assessments built for larger populations. Additionally, there is poor understanding of how statistics and probabilities might relate to personal situations, risks, and decision-making needs. Individual or small group decisions are more likely to be made through what Gerd Gigerenzer and others term “fast and frugal heuristics,” i.e., on the basis of lived experiences, tacit knowledge, and/or powerful narratives
VE14: Resource and equity issues	VM and VC: community and population analyses and associated measures of value and potential risks are available. However, they may not be accessible to sub-collectives/groups within the larger community in the forms in which they are released/available	Engagement with communities or subsets of communities with a variety of resource levels assists in developing VOI estimates that accurately reflect the characteristics of the larger population being addressed. Leveraging data presentation and decision support tools to match resources available across community subgroups will facilitate equitable provision of data. Producers and users of information may unintentionally package it in a manner that is accessible in inequitable ways across subcommunity types. Resources may not be available for individuals and communities with relatively greater need to understand and access the information. These may present as limitations on time, energy, processing, or other resource-related factors
VE15: The issue of dependent information, and of “future-found” values	VC: the value of information to given purposes or utilities is often not discovered until the information is combined with other information. Information that is more general in nature and applicability, like geospatial information, has a greater chance of finding future utility than information that is too “narrow” in its concept or representation	Highly general information (e.g., geospatial information) that describes multiple characteristics of a system or issue, is likely to have many more uses than may initially be conceived. Additional uses and value streams for the information will likely come through innovative combination of the initial information with other types of information. Technological developments and shifting or new societal interests will also play a role in establishing new utilities for the information or combinations of information. Figuring out ahead of time how given information may be useful will generally be difficult because it may require being able to combine the information with other types of information that may or may not initially be present. Scientists and society are often surprised by the new uses to which long-existing information may contribute.

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TABLE 1 | (Continued) Summary of 15 “Value Explorations” of VOI methodologies and of behavioral and social factors influencing information and VOI.

Value Exploration	Value derivation or Method (VM); and/or Valuation Challenge (VC)	Considerations
		Sometimes, the combinations of information are made possible by technological advances or improved information-gathering capabilities. Assigning full value to information collected, at the time of collection, is likely not possible. Human imaginations and cognitive abilities may not be up to the task, and additionally may be skewed by BBHV, norms, and by transient and narrow foci of interest

See accompanying article by Glynn et al., 2022, (this issue) for more in-depth analyses.

Summary of Value Explorations (VE) described in our companion article (cf. Glynn et al., 2022; this issue). Notes: “Model,” unless specified otherwise, means all mental, conceptual, and/or scientific models associated with the processing and use of information. “Information” refers to some organized combination of data (including observations). “Knowledge” represents information that has been internalized and aligned with existing beliefs and mental models that can then lead to decisions and actions. “Actor” means an individual, institution, or social group that interacts in some way with information.

discuss these factors and methodologies in detail while providing illustrative examples (cf., Glynn et al., 2022, this issue). The Value Explorations (VEs) provide a foundation for the VOI and “Data to Decision Pathway” (DDP) discussions in this paper. A summary is provided here for quick reference (Table 1).

Our modern world offers access to a tremendous and ever-increasing amount of information. Availability and access to geospatial information is also increasing and is increasingly provided as a public good. In economics (Cowen and Henderson, 2022), a public good is a good that has both non-rivalrous and non-excludable consumption characteristics. Non-rivalrous consumption means that many users can benefit from the same good (e.g., information in this case) simultaneously, without one use or user diminishing use by another. Non-excludable means that users cannot be excluded from using the good even if they don’t pay for it.

Having access to an increasing amount of information, much of it available as a public good (Kaul et al., 1999), does not necessarily mean that the information is effectively and efficiently used by decision makers to address the complex issues faced by society. Indeed, the richness of available information (and mis- or dis-information) constantly competes for our attention. As Herbert Simon (Simon, 1971) said:

[I]n an information-rich world, the wealth of information means a dearth of something else: a scarcity of whatever it is that information consumes. What information consumes is rather obvious: it consumes the attention of its recipients. Hence a wealth of information creates a poverty of attention and a need to allocate that attention efficiently among the overabundance of information sources that might consume it.

The following sections provide a partial analysis of some factors that affect individual and societal attention and the provision and use of information (including geospatial) in addressing complex issues. We focus on issues relating to natural resources, environments, and anthropogenic and natural hazards, but suggest that the findings and discussions of this article and of its companion (Glynn et al., 2022,

this issue) have broad relevance to the use of information in decision making.

3 THE VALUE OF INFORMATION IN DATA TO DECISION PATHWAYS: EXAMPLES

We now provide some DDP examples that help illustrate some of the challenges and opportunities identified in our “Value Explorations” (Table 1, and Glynn et al., 2022, this issue). Many of the examples (DDPs 2–5) are constructs based on the experiences and knowledge of the co-authors, with respect to the biophysical sciences and VOI and economic studies (e.g., Watson et al., 1984; Bernknopf and Shapiro, 2015; Chiavacci et al., 2020; Molder et al., 2022).

Our first example (DDP 1) differs from later ones: it reports on a study that sought to estimate the value of improving publicly accessible geospatial information. The study, and our discussion, does not elaborate on the many uses of geospatial information identified in the study to enable different types of decisions. Geospatial information can be used and has value for many different types of applications. From the diversity of applications mentioned – and from our discussions of other DDP examples – it becomes clear that the value of geospatial information is not just a sum of values determined through an assessment of uses at a given moment in time; or even through improvements in resolution, or in production and use technologies (Watson et al., 2022). Instead, the value of geospatial information keeps increasing as new ways, and associated processing and decision models, are found to use it: often through innovative combinations with other types of information (e.g., Chiavacci et al., 2020).

3.1 Public Goods for Multiple Data to Decision Pathways: Geospatial Information (DDP 1)

The U.S. Geological Survey (USGS) worked closely with the Office of Management and Budget (OMB) in developing the Primary Mapping Economic Analysis (PMEA) in the late

1980s (Amos et al., 1989). The objective was to identify the optimum revision cycle for topographic (topo) 7.5-min quadrangle maps. The USGS had recently completed once-over coverage of the 57,000 topo sheets covering the contiguous 48 states, and there were questions about the level of funding needed for the USGS to keep the data in the maps current. OMB requested the study to examine societal benefits from alternative revision cycles to provide information about future funding needs (cf. VE10). Statements below reflect first-hand knowledge by our co-author, Carl Shapiro, a lead participant in the study.

Initially USGS suggested that a contract be developed with academic experts in the study of the value of scientific information. OMB rejected that option because they wanted the USGS to develop a better understanding of the use of topo maps and the benefits they provided to society. OMB stated that they wanted USGS to gain expertise and understanding in how its map data were being used.

As the study was initiated in 1987, USGS discussed the possibility of positive net benefits being identified and documented through the PMEA effort. OMB explained that they had no doubt that positive net benefits from USGS revising its topo maps would be identified through either a USGS study or a USGS-funded study with academic experts. OMB's key interest was in assessing the process for identification of the uses of revised map data and of the benefits that resulted – and whether that process was appropriate (VE12). Through frequent consultations, OMB's questions and concerns were integrated into the study aims and methodology.

The basis for the study was that the 57,000 USGS topographic 7.5-min quadrangle maps are a multipurpose product designed for multiple applications ranging from transportation, agriculture, and urban planning, to recreational uses such as hiking and fishing. The information contained in USGS topographic maps, as in many other geospatial products currently available, has public good (i.e., non-rival, non-exclusive) characteristics. Consistent with the Paperwork Reduction Act of 1995 (Paperwork Reduction Act, 2015), topographic map information is in the public domain without restrictive barriers to use (such as a copyright or license).

The benefits identified in the PMEA from topographic map information were based on this non-rival non-exclusive premise. As applications were identified, the estimated benefits from the applications were summed for given topo maps covering specific geographic areas. The results from the study (Amos et al., 1989) suggested that the optimum revision cycle for topo maps in the late 1980s was between three and 5 years, depending on the characteristics of the area within the map quadrangle. Fast changing urban areas were typically determined to need more frequent revision than remote areas without as much change. The study results were based on costs in the late 1980s.

Many technological advances have occurred in the 35 years since the PMEA, and the costs of topographic mapping and distribution have dramatically reduced as digital technology

has replaced analog techniques. As a result, today's revision needs are very different from what they were in the late 1980s. The findings from the PMEA concerning optimum revision cycles are no longer meaningful. Nonetheless, the value provided by topographic maps (and other geospatial information) and the societal benefits that can be derived have likely only increased, due to reductions in costs of production, identification of new applications, and near instantaneous uses made feasible through advances in information and communications technology. Geospatial information today can be and is used to plan and control the location of pig farms, drinking water wells, and other human infrastructure in Denmark (Refsgaard et al., 2010; Jørgensen et al., 2013), to enforce regulations or policies based on remote sensing of land use (Forney et al., 2012; Bernknopf and Shapiro, 2015) or of drought conditions (Bernknopf et al., 2018), to assess vulnerabilities or to provide damage assessments following catastrophic events (Liu et al., 2014; Bernknopf et al., 2020), to create visual representations of statistical assessments or models (VE13), to create crowd-sourced maps for tribal or cultural purposes (Herlihy and Knapp, 2003; Turnbull, 2007; Elwood, 2012; McCall et al., 2015) or for various socio-economic assessments (VE14), and for a wide range of commercial uses (VE11). As additional information becomes accessible and usable to improve or complement geospatial information, new-found uses will continue to be discovered (VE15).

3.2 Data to Decision Pathways and Well Perceived Hazards (DDP 2)

3.2.1 Evacuation of a Town Given Information About an Impending Critical Hazard (DDP 2 Example 1)

A town manager faces a critical decision to evacuate, or not, a town in the face of a quickly impending clearly perceived hazard, such as a flood or a wildfire. Accurate, dynamic geospatial information, such as that provided by remote sensing (e.g., temperature hotspots detected by a satellite) and/or by ground measurements (e.g., one or more stream gages upstream of the town), may be available for effective decision-making. It is generally assumed that when the needed information (and associated processing and use model) enable a go/no-go evacuation decision, there is sufficient time for an evacuation to proceed.

Estimating VOI for the dynamic geospatial information (and its associated model) is typically done by comparison with a counterfactual (cf. VE2) situation, where a go/no-go decision is made in the absence of the geospatial information. The estimation contrasts the number of lives saved and property damages avoided following an evacuation (go) decision made with the benefit of the geospatial information, with a situation where the information was not available. Similarly, a decision (no-go) to not evacuate, and avoid evacuation costs, made with the benefit of the geospatial information, is compared with a situation where the geospatial information was not available. A generalized VOI estimate can then be made contrasting 1) a combination of values for the informed go and no-go decisions with 2) values

for the less-informed alternative no-go and go combination. The VOI estimate may be done *ex ante*, or as informed by prior experiences.

As mentioned in **Table 1**, and in our companion article (Glynn et al., 2022, this issue), there are key questions to consider in the use of counterfactuals to estimate a VOI for the dynamic geospatial information. Specifically, how does the model(s) used to process information and make decisions when the dynamic geospatial information is available compare with the model(s) used when the geospatial information is absent? [There are always some information, beliefs, and knowledge that are used in go/no-go decisions: regardless of the availability of the dynamic geospatial information whose value is being assessed (cf. **Figure 1**)]. Are the processing and use model(s) in the presence and absence of the geospatial information sufficiently similar, or are they completely different? In the latter case, the counterfactual comparison method does not provide an estimate of VOI specifically for the value of the dynamic geospatial information. Instead, it provides an estimate of the value of 1) a new set of information *with a new associated model* – relative to the value of 2) some previously available information associated *with a different model for processing and use*. In turn, this means that there might be a *need to compare the actors, purposes, scopes, conditions, and other characteristics associated with the two different situations of information use* (i.e., the factual and the counterfactual).

Let's assume for the moment that the model(s) for information use and decisions are sufficiently similar and applicable to both the factual and counterfactual situations. Adding the net benefits (compared to the counterfactual case) then allows a VOI estimate for the dynamic geospatial information. The value of lives saved can potentially be monetized through an estimate of the applicable “value of a statistical life” (VSL) for the community in question (Viscusi and Masterman, 2017; Kniesner and Viscusi, 2019). Usually though, VSLs are defined nationally (US EPA, 2006; US EPA, 2014) and may not necessarily be reflective of the VSL for the given town. They may not reflect the individual economic characteristics of the lives saved (Viscusi, 2010; Greenstone, 2021) or not saved (cf. VE13). For example, the applicable VSL for the case of a town or of a community with relatively low economic prospects would likely be lower (other demographic characteristics being held constant) than the VSL that might apply at a national level (Viscusi, 2010; Viscusi and Masterman, 2017; Broughel, 2020). Applying a locally applicable VSL instead of a national one brings up questions of social justice and equity (cf. VE14).

Perhaps the main purpose of monetizing the estimated “lives saved” is that once done, this particular benefit can be compared and/or added to the estimated monetary values of the property damages avoided, and/or of the evacuation costs incurred or avoided. How useful is it to be able to do this monetary summation and to have a single dollar number for VOI? Consider the case where a town (or region or nation) wants to assess the benefits and costs of investing (or not) in the procurement and operation of various technologies providing dynamic geospatial information. With proper monetization and VOI estimates, different alternatives (including the choice of not

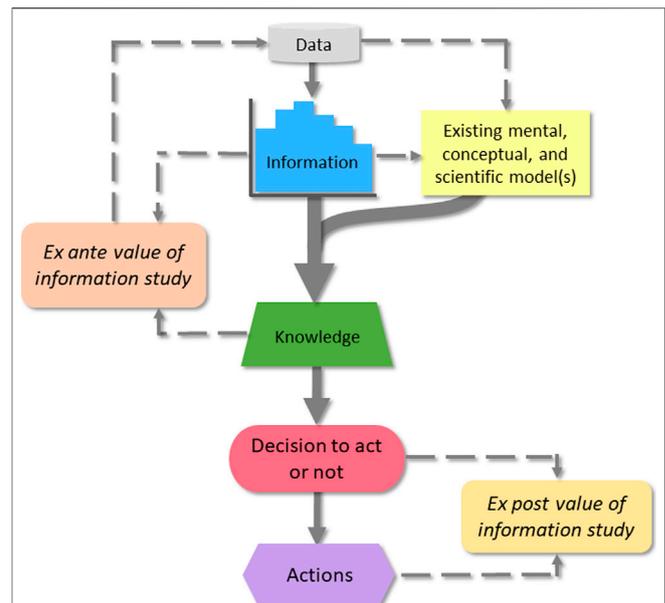


FIGURE 2 | Structure of a data to decisions pathway (DDP), now showing the role of models and some feedbacks and interactions in a progression to decisions (and possible actions). Additional feedbacks and interactions may occur beyond those represented. Behavioral and social factors affect all aspects of the DDP. *Value of information studies* are not restricted to classical economic VOI studies.

investing) could potentially be compared, *ex ante*, to each other, thereby helping the town (or the funding entities) make decisions within the constraints of available financial resources. Assessing the extent of societal and funding commitments, estimating the expected useful life of the technology procured, and establishing a discounting model for its value and the VOI, are also likely to be important.

Consider the structure of a DDP (**Figure 2**) that incorporates consideration of the possible use of both *ex ante* and *ex post* valuation of information studies. (“Models,” in this article, means all mental, conceptual, and/or scientific models associated with the processing and use of information). The “models” and the curved arrows – i.e., all transformations from data to decisions – are influenced by human BBHV and other behavioral and social factors (cf. Glynn et al., 2022, this issue). Decisions to conduct an *ex ante* study, or to include new sources of expertise, information, models, or to involve new actors, can be made anywhere on the pathway. Ideally, *ex post* or post-audit studies are conducted once outcomes of the decision pathway become clear.

Figure 2 shows models (e.g., mental, conceptual) and BBHV and behavioral/social influences affecting, 1) from the start, the seeking of information (by DDP actors), 2) the internalizations of information into knowledge, 3) the seeking of new data or information or new valuations, 4) the use of information to update models (of all types), and 5) the final transition of knowledge (tacit or scientific) into decisions.

Adding further complexity, a diversity of actors can be included in all these transformations, and in the decisions to

prioritize, add, update, and evaluate information and models. Filters and barriers can arise in the transition from decision to action. For example, a legislature might pass a law telling an administration to do something but does not designate or provide the funding needed. **Figure 3** illustrates these challenges and alludes to differences between decisions made by different types of actors (e.g., a policymaker and a citizen).

Value of information and pathways to decisions are actor dependent. Lastly, **Figure 4** describes the differences in values and choices that could occur between a Town Manager (TM) and a Local Resident (LR) confronting a decision to evacuate or not in the face of an impending hazard, such as a hurricane. The TM trusts the new geospatial information that the town has acquired, and the information is properly interpreted and applied. The availability and use of the new geospatial information results in more necessary, and fewer unnecessary, evacuation orders than would be issued without the information. From the TM's perspective, the net VOI_{TM} of the new geospatial information (and use-model) can be calculated by multiplying the number of lives saved, L_S , by an applicable VSL estimate, and then subtracting the public cost of any evacuations, PC_{Evac} , as well as the public procurement and operation costs, PC_{PO} , of the information (and use model).

$$VOI_{TM} = L_S \times VSL - PC_{Evac} - PC_{PO}$$

Other costs and benefits may also need to be considered in estimating the VOI_{TM} , such as those associated with property damages, public insurance, etc.

A local resident might perceive and value available information differently, however. They may not trust local information or the TM. Residents may see potentially conflicting information on national news or on social media. They may place a value on their life considerably different from the VSL used in the TM's calculation. The local resident may not *feel* the same ownership and *emotional investment* in the new dynamic geospatial technology and information that the town manager feels. Many other factors may affect a resident's likely innate evaluation of VOI_{LR} in an equation corresponding to the one given above. If an evacuation order is given and many residents do not evacuate, thereby raising the evacuation cost, or raising the number of event-specific deaths, the resident response distribution can upset the Town Manager's rational calculation of VOI_{TM} .

Ideally, the TM used best science in making an evacuation call. Residents may not have. If the TM had invested in the new geospatial technology and also in a public outreach campaign, could that have changed the decisions of residents and raised the VOI_{TM} estimated by TM, and the average VOI_{LR} perceived by residents?

3.2.2 Investment Decision for Future Mitigation, 15 Years After an Extreme Event (DDP 2 Example 2)

Making decisions to invest in the procurement of information, or in infrastructure that might help mitigate a future catastrophe with information acquired through the lived experience of a previous event, is difficult (Wachinger and

Renn, 2010; Wachinger et al., 2013). Decisions compete with other investment decisions. Behavioral and social factors affect that competition (Hoffmann and Muttarak, 2017; Castañeda et al., 2020). As just one example, the time elapsed since a prior experienced catastrophe will affect community memory and cognition of such events. With the passing of time, community memory and cognition of the event will decrease (VE8). The town of Nürburgring (Germany) faced a choice in 1925 of investing in either 1) building a reservoir to help contain flood waters above the town (i.e., following a devastating 1910 flood) or 2) building a racetrack to improve the town's economic situation. The town chose to build the racetrack, which brought the benefit of 2,500 local jobs for 2 years, and the attraction of car-racing and the automobile to one of Germany's poorest regions (Bennhold, 2021). In July 2021, a flood devastated the town. Did the town make the best investment decisions in 1925? Did it have all the information needed to make a good decision? Did the town properly perceive and estimate the possible impacts of flooding in the absence of constructing a new reservoir (cf. VE4 and VE5)? Could the experiences of other towns and regions have been useful to consider (cf. VE6 and VE7)? Did the town make appropriate prioritizations and discounting with the information that it did have (cf. VE8)? Did the town leaders and decision-makers re-consider the need to build a reservoir once the town's economic situation had improved? What dynamic geospatial information did it have, or did it acquire later on, that might affect an assessment of the town's decision making, in 1925 but also in more recent years? What should it consider going forward? In answering all these questions, it could be that decisions to not take further action are entirely appropriate, given information available, the need to consider competing priorities for resources, and rational discounting of the uncertain future.

We suggest that post-audits of the town's decision making that tried to answer some of these questions and others might be useful. *Ex post* economic analyses assessing the value and use of available information would be part of this post-audit which could also help elucidate and highlight behavioral and societal challenges to more rationalistic decision making. We also realize that there is generally little incentive to look back at situations like that of Nürburgring: crises of the moment tend to take precedence over post-audits. Society rarely extracts the full value of information provided by past crises (Barry, 1997; Diamond, 2004; Meyer and Kunreuther, 2005; Ponting, 2007).

3.3 Data to Decision Pathways: Poorly-Perceived Broadly-Occurring Hazards (DDP 3)

As human beings, we have difficulty perceiving and appreciating the value of information that pertains to health risks that we cannot easily detect through our senses. This difficulty is further compounded when 1) the most perceivable health impacts occur only after years of exposure to risk factors (i.e., contaminants, pathogens, risk behaviors), and/or 2) multiple factors combine (VE5a). We may have information describing all these risk

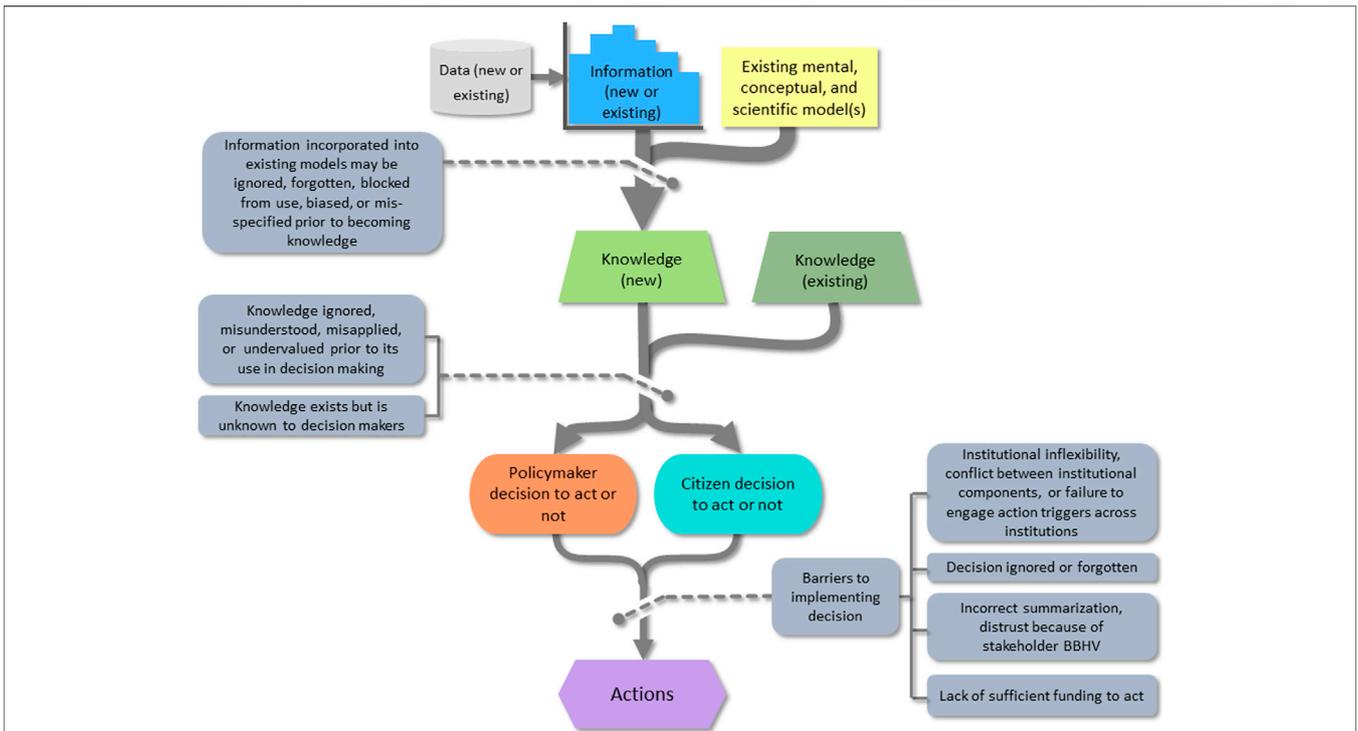


FIGURE 3 | Additional complexities and some potential barriers and challenges affecting DDP progressions. Knowledge sources and actors involved also affect progressions, including resulting decisions and actions.

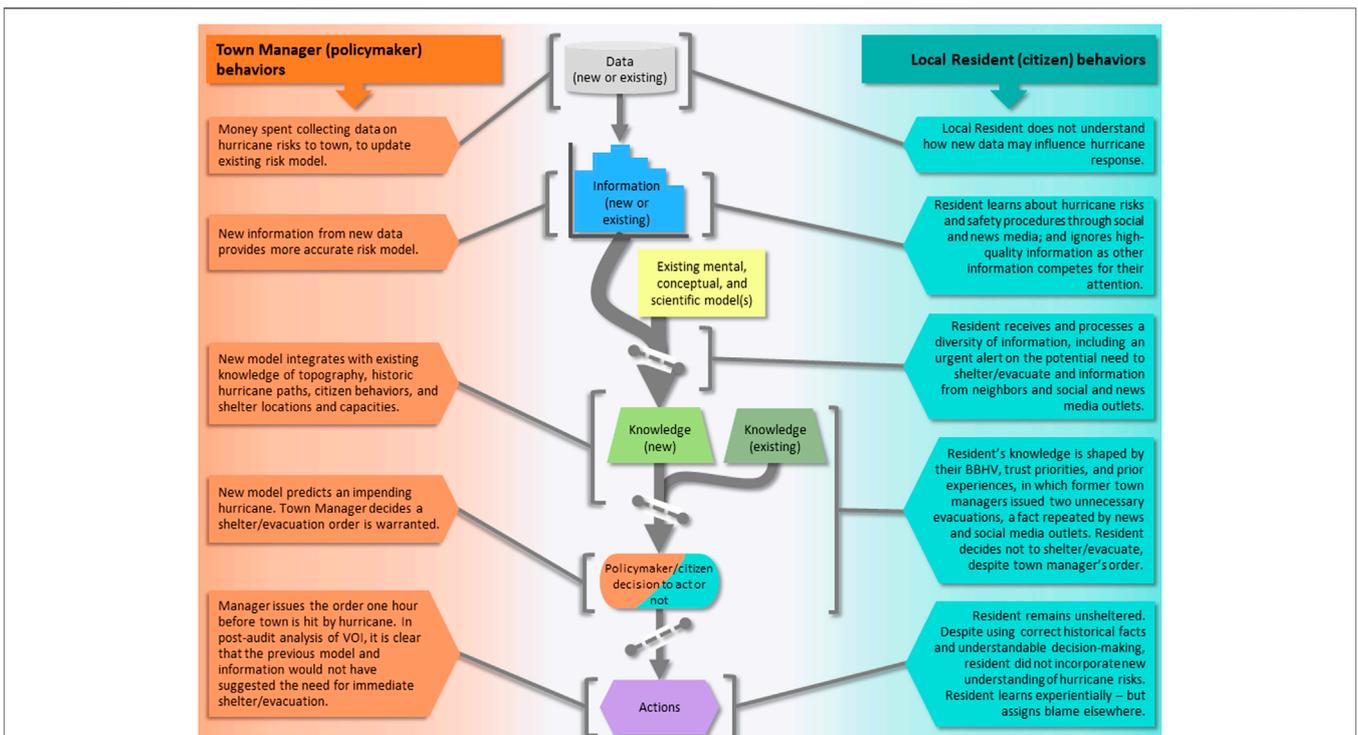


FIGURE 4 | Differences in DDP perceptions and decision making for two different actors – a town manager and a local resident – confronted with different knowledge sources, and different roles and decisions, relating to a well perceived hazard, a hurricane in this example.

factors, but the information has no value to us if we do not pay attention to it, cannot understand it, do not know how to process it and use it to make decisions, or if we do not act on it – assuming action was a warranted outcome of available information, which is not always the case. Does that really mean the VOI is zero? Only if the information is *never* used, by *any* actor. Should policymakers, and others just give up on the possible use of such information because they assume that *the only thing that matters is what people perceive to matter*? Or should they instead try to find ways to make the information matter, and/or find ways for it to be used to improve decision-making?

3.3.1 Manipulations and Community Realization Problems (DDP 3 Example 1)

There are many examples that document the failures of society, people, and institutions (including scientists) to properly address available information about health risks. These failures have usually been unintentional, but there are also examples of intentional manipulations of information and abuses for the sake of profits (Oreskes and Conway, 2010), or for the retention of political power (Finocchiaro, 2010; Strassheim and Kettunen, 2014; Goldberg, 2017). For example, the COVID-19 pandemic has shown that in many cases (Gilmore et al., 2020; Hyland-Wood et al., 2021; Kachanoff et al., 2021; Rosenfeld et al., 2021), communities and their leaders do not share and use information effectively (VE6, VE7), or devise policy based on available statistical information and probabilistic assessments of the risks of infection and transmission (VE13). Moreover, some media outlets have a commercial interest (VE11) in providing mis-information and catering to mis-perceptions rather than in properly communicating factual information and educating their constituencies (VE12) (Greifeneder et al., 2020). Aside from the benefits of mis-information or dis-information to certain actors (but not to society on net), there are many different pathologies that affect the communication and receipt of information by communities (VE12). They go well beyond the distractions and negative value of irrelevant information (cf. VE 5b).

3.3.2 Arsenic in Groundwater (DDP 3 Example 2)

Let us consider a case where information about a health risk has been difficult for communities to perceive, value, and effectively act on. In a World Health Organization report, Smith et al. (2000) called the contamination of groundwater by arsenic in Bangladesh “the largest poisoning of a population in history, with millions of people exposed.” Drinking water use of groundwater from tube wells accelerated in Bangladesh in the 1980s, prompted by the well-intentioned aim to reduce infant and child mortality caused by microbial contaminants and pathogens in surface water supplies. The shift in water supplies was encouraged through efforts of the United Nations Children’s Fund, the Bangladesh Department of Public Health Engineering, and studies by the British Geological Survey. However, the problem of high arsenic concentrations in groundwater and potential health impacts was not considered.

It is estimated that, as a result, at least 31 million people in the Bengal Delta were exposed to arsenic drinking water concentrations above 50 µg/L and at least 50 million people were exposed to concentrations above 10 µg/L (Chakraborti, 2002). Smith et al. (1992) estimated that a US population exposed to drinking 1 L/day of water with an arsenic concentration of 50 µg/L could have a resulting lifetime cancer mortality risk from liver, lung, kidney, or bladder cancer of up to 13 in 1000, which translates to about 400,000 cancer deaths if a population of 31 million were exposed, as in the case of the Bengal Delta. The health risks posed by arsenic in groundwater are global. A 2018 WHO Fact Sheet (WHO Arsenic Key Facts, 2018) mentions that at least 140 million people in 50 countries around the world (including in the United States) are exposed to arsenic concentrations above the recommended WHO limit of 10 µg/L. The consequences of exposure extend beyond the increased risks of cancer in the affected populations. Indeed, a study that included the use of molecular genetic information to account for family links and arsenic retention in Bangladesh, (Pitt et al., 2021) found that 1) high levels of arsenic retention were correlated with lower performance on cognition tests and with lower levels of schooling attainment; and suggested that 2) halving the amount of retained arsenic would boost the proportion of young men in skilled jobs by 24% and the number of entrepreneurs by 26% (cf. Yale Economic Growth Center, 2020). The study followed a cohort of families and individuals over a period of 26 years.

Despite the well-documented health risks and economic impacts of arsenic in drinking water, the issue often remains unaddressed by public health agencies and individuals in the Bengal Delta and in other countries, including the United States (e.g., New England, New Mexico), because drinking waters from private wells are often not tested or appropriately treated. A June 24 2021 article in *The Guardian* (Padmanaban, 2021) documented the continuing problem with arsenic in India, including the fact that many people remain unaware of the causal link with mortality from cancer. In such a situation, what are the chances that they might be aware of more subtle types of economic impacts? Global society has a wealth of information that relates to the probable occurrence of arsenic in groundwater. Geologic maps provide documentation of the regional areas, types of geologic formations, and aquifer depths where arsenic is likely to be a problem (VE15). This information has been available and accessible for decades. But not everyone potentially affected by the issue knows how to retrieve and understand the information; or has the resources, prioritization capacity, or the will to action to get their drinking water tested or treated or changed as a result. This is true for most individuals, but especially so for those in socio-economically disadvantaged communities (VE14).

Actors and decision-makers that understand and appreciate the full value of information about arsenic in drinking water may have the power to usefully act on the information, for themselves and their communities. They can also share knowledge of the information and its uses across communities (VE6 and VE7) and

encourage additional production of information (VE10) where gaps exist. In conjunction with this approach, efforts can be made to greatly sensitize communities to understand, fully value, and act on available information. This may be needed to obtain sufficient political support for persons in a position to fully enable a DDP for the available or potentially available information. Other benefits may accrue from community learning about the issue.

3.4 Data to Decision Pathways: Gradual Change and VOI Temporal Dynamics (DDP 4)

Here we provide a hypothetical example of how VOI could change through time. Imagine a lake surrounded by houses and used for fishing and recreation. Water quality monitoring is done on a regular basis and provides information on temperature, turbidity, nutrients, and chlorophyll-a (VE10). Over time the lake's water quality slowly worsens. Lake temperatures are also rising, possibly preventing seasonal overturning and mixing of the lake waters. Nutrients from the septic systems of homes around the lake and in the watershed enter the lake. Cattle and horse ranching are also present. Nutrient levels are slowly increasing. Based on available information, experts suggest (VE4) that nutrient controls and other measures need to be implemented to prevent further degradation of water quality. They are concerned that algal blooms might develop, including possibly harmful algal blooms that make the lake toxic for recreational activities and/or drinking water use. The experts cannot predict with any certainty if or when algal blooms might develop in the lake. They aim to reduce their uncertainty by obtaining information from similar lakes that also saw declines in water quality and ultimately, algal blooms (VE6).

However, expert knowledge confronts political realities (Xu et al., 2013; Van Dolah et al., 2016). Some homeowners may not understand or value the environmental benefits of getting rid of septic tanks relative to the costs of sewer connection charges (VE5). Some ranchers and farmers may not believe that their operations meaningfully impact nutrient loadings and/or may be uninterested in following recommended Best Management Practices (VE6). Various constituencies may not feel a need to take responsibility for the deteriorating situation (VE7). The behavior of these diverse groups suggests that water quality information and expert knowledge have little to no value at that moment in time (Berardo et al., 2019).

Continuing our hypothetical example, harmful algal blooms develop. The blooms are visible, smell bad, and dead fish are found (VE4) (Paerl et al., 2001). Recreation and fishing in the lake is stopped. New sources of drinking water need to be found (Stroming et al., 2020). The price of homes near the lake crashes (VE11) (Wolf and Klaiber; Kuwayama et al. 2022). Tourism and the area's economy are affected (Heil and Muni-Morgan, 2021). Lakeside homes are among the most expensive in the area, and such homeowners exert strong political influence (VE14) (Hall and Yoder, 2022). The visual and olfactory information provided

by the algal blooms is supplemented by posted health advisories. All this attention suddenly increases the perceived value of previously obtained or available water quality information (VE15). Experts are hired (VE10) and actions get taken. However, because phosphorus and nutrients have built up for years in the lake sediments, improving the lake's water quality is more difficult than if the situation had been addressed earlier (Carpenter, 2005). The area's reputation for recreation and tourism is affected and takes years to recover. House prices also take time to recover. These factors create negative feedback loops in the local economy, further worsening the situation (Brock and Carpenter, 2007).

3.5 Data to Decision Pathways: VOI and Complex Pathways (DDP 5)

The hypothetical examples presented above reveal challenges that could affect people's perceptions of the value of information. Such challenges include: 1) limits on human sensory cognition and information processing capabilities (DDP 4), 2) the dilutive effects of an aggregation of multiple causes and/or actors (DDP 4), and 3) dislocations and problems caused when information relating to a previously experienced event is too far in the past (DDP 2, example 2), or when information about the cause and potential impact of a risk is diluted over time and not well perceived, because the impact takes time to develop (DDP 3).

DDP 4 described a case where both the causes, and the consequences, of an environmental issue occurred in the same geographic area. Actionable DDPs become much more challenging when the benefits of action are provided to a community or region that is *spatially and/or socially disconnected* from the community or region bearing the costs of the action, especially if the costs are immediate and easily perceived. The distant communities and actors will place very different values and prioritizations on the use of any information that is available (Van Dolah et al., 2016). For example, there are many areas around the world where farming occurs in the upper parts of a basin, but the pollution impacts of fertilizer use (e.g., hypoxia) occur far downstream (Hufnagl-Eichiner et al., 2011), in estuaries and coastal systems (e.g., Chesapeake estuary, Gulf of Mexico), and/or much later in time (Van Meter et al., 2017). Why would a farmer accept individual responsibility for past or potential contributions to summer hypoxic zones occurring 1000s of miles away, especially when actions of a single farm may not have appreciable influence?

So, what effective DDPs might be found to address such spatial and social disconnection problems? One possibility is to find or create local benefits, in the area that we will call "the causal domain," to compensate for the local costs of addressing the problem. For example, will actions to reduce nutrients in the upper part of a basin result in a smaller occurrence of harmful algal blooms in lakes and reservoirs in that area? Alternatively, broadening frames of reference or considering co-benefits might be helpful: placing attention on other contaminants associated

with farm operations (e.g., pesticides), considering new economic opportunities made possible by reducing fertilizer use (e.g., establishment of trout fishing), and/or convincing or requiring a community to act in the national interest rather than for its local interest. Broadening frames of reference affects VOI and DDPs because it likely requires bringing in new information and possibly new actors. In many countries, states, communities, and individuals want the freedom to make decisions and act locally, independently of national or global needs (Schultz et al., 2014); polycentric governance (Jacobs et al., 2007) and an evolution of social norms (Kinzig et al., 2013) may be needed. Considering wider spatial or social framing, however, may raise governance and trust issues and complex social dynamics that may be difficult to resolve, especially if timeliness is important. Legal actions remain possible, and various mechanisms for collective redress of environmental damages have been considered internationally (Wagner, 2011; Litwin and Feder, 2014; Rhee and Harsagi, 2014; Tóth, 2017).

4 DATA TO DECISION PATHWAYS: SOCIETAL CHALLENGES AFFECTING USE AND ACTIONABILITY OF INFORMATION

There is a natural order to DDPs, their use across communities, and possibly across issues and needs. The following DDP steps are only one way to describe how actors who generate, communicate, and use information might interact with a DDP.

S1. Recognize an individual or community need, usually in response to prompting event(s).

S2. Realize the consequences of inaction in face of the need.

S3. Determine, given some initial knowledge, a need to obtain additional information. This step presumes an *ex-ante* valuation of information – and of associated processing and use model(s) – by actors who will use and communicate the information for others to act on. Individual perceptions, BBHV, norms, and social constructions of reality, as opposed to some set of absolute truths and facts, may strongly influence this valuation step.

S4. Possibly adjust the information processing and use model(s), and perceptions of the need for action.

S5. Decide to act (or not).

S6. Conduct *ex post* studies of VOI and associated audits of the valuation and actual use of information (and associated models). Determine improvements in the valuation and use of information. Enhance the planning and governance of DDPs (including actors involved) to maximize the effective use and actionability of information for future decisions.

S7. Share knowledge gained with other communities (e.g., Anderson et al., 2019).

S8. Recognize the application of information (and associated models) to other issues.

The DDP sequence above builds on the “recognize, internalize, evaluate, advance” (RIEA) sequence for the processing of information presented in our companion paper on the behavioral and social factors affecting VOI (Glynn et al., 2022, this issue).

4.1 Social Cognition and Communication Challenges

Community cognition events (CCEs) will likely play an important role at various points in this series of potential steps for DDPs. In our definition, a CCE is an event that raises, at least temporarily, a community’s broad social understanding and perception of the potential risks and consequences of similar events. CCEs bring additional knowledge to communities. Often their importance lies not first in the additional information being brought, but rather in the fact that the events have the power to change community perceptions, mental models, and possibly prevailing beliefs and attitudes. CCEs can be provided by natural disasters, or by events that make the previously invisible (unperceived) event visible (perceived), such as the occurrence of algal blooms in a lake.

The level of conscious cognition and perception provided in a CCE depends on the magnitude of the event, and the number of people directly impacted. Cognition wanes rapidly with time for at least two reasons. First, the memory of the event, like that of many painful events, dissipates quickly in a community’s consciousness. Second, the community itself changes and evolves with time: children become adults, people move into and out of the community. The result is that the experiential information acquired by a community can quickly dissipate. The 1976 Big Thompson Canyon flood in Colorado (Pohl, 2016) provides an example. The flood killed 144 people and resulted in \$35 million in damages to 418 homes. The flood however did not prevent people from eventually rebuilding homes along the banks of the Big Thompson Canyon. People in many of those homes had to be rescued by helicopter from their rooftops when the September 2013 floods occurred (McKee, 2021). Similarly, communities affected by hurricanes and floods in Louisiana, Florida, and along the Gulf Coast seem to forget in just a few years many lessons provided by those events (Colten and Sumpter, 2009; Colten and Giancarlo, 2011; Grossman, 2018). In other words, the VOI provided by a CCE gets discounted quickly by a community, probably exponentially with time; knowledge gets lost and often remains unshared. Because of this, we consider that efforts to create international repositories of knowledge, such as the proposed Global Harmful Algal Bloom Observing System (Anderson et al., 2019), are important. Additional insights on CCEs and community memory and cognition are provided by transdisciplinary papers investigating “the extended mind” (Clark and Chalmers, 1998), “socially extended cognition” (Gallagher, 2013; Huebner, 2013; Lyre, 2018), and “the collective mind” and the social construction of knowledge (Brown, 2015).

Communication of information, and communication of VOI between different actors is also a factor to consider in the analysis of DDPs. As mentioned earlier (VE12), various problems, pathologies, issues of credibility, and other human and social factors can affect the transmission and reception of information, how information is valued and used, and in some cases can even change the very nature of the information that is communicated (e.g., weather forecaster’s wet bias). In some DDPs, perhaps especially those that involve multiple steps and multiple

actors, effective communication between actors may be essential to implementation. For example, in the study and DDP described by Chiavacci et al. (2020), healthcare professionals were important for communicating with homeowners about the relevance of radon potential maps to their health risks. This communication was crucial and increased the likelihood that homeowners would at least test their houses for high radon levels. The timeliness of information and VOI communication between actors is also often critical, and must be considered in relation to the temporal aspects controlling VOI (e.g., discounting) and more generally to the useability and actionability of information. For example, it might take time for an information provider to establish credibility with an information consumer, especially if the provider is socially distant (Akerlof, 1997; e.g., DDP 5). Social group effects (cf. VE14), including those related to social identity and identity economics (Akerlof and Kranton, 2010; Kranton, 2016; Huettel and Kranton, 2012), and to group (e.g., DDP4) and actor motivations (Akerlof and Shiller, 2015) are also likely to affect the nature, perception, transmission, acceptance, and valuation of information and beliefs (cf. VE12, DDP 3, DDP 5).

4.2 Monetization and Prioritizations of Information Investments

Value of information measures are based on basic economic approaches. There is an expected outcome that occurs with the use of information and a comparison is made to expected outcomes if the information did not exist or was not used (Macauley and Laxminarayan, 2010; Keisler et al., 2014). In many cases, this value is expressed in monetary terms. In some cases, however, it may be appropriate to express value using different types of metrics. For example, Molder et al. (2022) describe use of a qualitative approach to provide a better understanding of the value and value chains for Landsat information (Wu et al., 2019). The approach mapped the Landsat data ecosystem to include the diversity of actors and uses of the information, and thereby provided a useful system perspective on Landsat VOI. In other cases, it may be difficult or impossible to develop meaningful monetary measures. The value of cultural assets can be expressed in many cases using metrics that are not monetary. Due to the complexity of behavioral and other factors affecting VOI and DDPs, we suggest that caution is warranted in the production, interpretation, and use of monetary valuations, including in regulatory impact analyses (OMB, 2003) and in budget justifications to support information production investments.

There are many questions regarding the meaning and objectives of monetary valuations, especially as part of DDP analyses, policy assessments, and trade-off comparisons. Monetary metrics used in VOI and in other types of economic studies should have clearly stated purpose(s). Monetary metrics have the advantage of allowing comparisons and appearing to have additive or multiplicative properties. But any such operations assume a similarity of methods and (behavioral and social) conditions across different monetization estimates. Caution is further warranted if a monetary valuation is provided by one actor to another with the expectation that the monetary metric will inform the receiver in making a given

decision, or taking a given action. For example, how well do both actors understand the meaning of the quantitative monetary metric? What and who does the metric relate to? What reference states or baselines are used to scale the metric? How was the metric developed, for what sort of conditions and context, and importantly, what were the assumptions used?

Understanding and critically assessing how monetary valuation(s) are used in decision making is essential. This means determining if the valuation(s) will be used for binary type decisions (e.g., go/no-go), to rank-order a set of possible choices, or to add greater resolution and continuity for some other type of operation (Watson et al., 1984). The likelihood of error, or inappropriate use of valuations, increases with the expectation that finer resolutions support choice-enabling differentiations (Spash, 2007; Dallimer et al., 2014).

To date, many VOI studies have focused on producing single estimates of VOI. This can give the impression that information had a single economic value (albeit perhaps a minimum value). Instead, the value is likely conditioned by various factors, such as the actors involved, the characteristics of the information and the associated processing and decision models involved, discounting effects, and the general DDP context. Economists commonly provide a range of values with confidence intervals and estimate values under different scenarios. In the personal experience of the authors however, policymakers, the media, and others often want a marquee take-away number. Context and subtleties get simplified away. The advantages of such simplification also carry disadvantages.

4.3 Knowledge Repositories: One Possible Next Step

Greater understanding of the complex societal and behavioral factors that affect VOI and DDPs, and the use and actionability of information, may come from knowledge repositories that document case studies and their findings. For example in 2019, under the auspices of the GEOValue community of practice (GEOValue, 2022), the European Commission, USGS, National Oceanic and Atmospheric Administration, and others co-organized a meeting hosted by the European Space Agency's European Space Institute (ESA-ESRIN). Meeting participants identified gaps within the valuation of the benefits (ESA-ESRIN, 2019) from Earth Observations (EO). The US Group on Earth Observations (USGEO) subcommittee identified the same gaps in their 2019 report: National Plan for Civil Earth Observations. Both USGEO and GEOValue advised the following actions:

1. Collect economic studies and synthesize the state of knowledge on the economic value of EO, including return-on-investment, ability to accelerate innovation, and contributions to economic growth.
2. Develop a catalog of ways to quantify the social and economic value of EO.
3. Collect, catalog, and publish qualitative narratives and quantitative examples on the benefits of EO.

TABLE 2 | Summary analysis of some critical factors and issues affecting different types of data to decision pathways, and the valuation, useability, and actionability of different types of geospatial information.**VOI and Data to Decision Pathways (DDP): critical factors and issues**

DDP example, or functional GEOValue classification	Description	VOI issues or factors	Data to decision pathway issues or factors
DDP 1: Public goods for multiple data to decision pathways: geospatial information	Value of higher resolution Topographic map	Additional VOI may come from model refinement through additional data or improved information. (VE1). Value is determined by identification of possible applications of information. Multiplicity of possible applications means that VOI can only be conservatively estimated. VOI may also vary as a function of the information users and decision makers	Value of geospatial information (topo maps in this case) for any given application will always be associated with a model for processing and use of the information. Is the model well described and realistic regarding the useability and actionability of information? Use of additional types of information (possibly involving additional processing and use models) may complement the use of geospatial information for many applications (VE15). Is their value, useability, and actionability also well described? Are the intersections of information, models, and actors well characterized?
DDP 2: Well-perceived hazards	Example 1: Evacuation of a town faced with a well- and acutely-perceived impending hazard	Hazard is well-perceived (VE4). VOI estimate of new information through comparison with a counterfactual usually assumes that the model for processing and use remains the same (VE2)	There is community cognition of the hazard and event – offering some societal support for decisions and actions in response to the impending event (VE6). Timeliness of decisions and actions is likely important. Effective governance and communication between actors, including the public, is critical (VE7)
DDP 2: Well-perceived hazards	Example 2: Investment decision to prevent a future hazard	Hazard was well-perceived (VE4), but perception of the importance of mitigating the future occurrence of a previous catastrophic event may have faded with time. The value of information, decisions, and actions needed for hazard mitigation is discounted – and competes with the value placed on other needs (VE8)	Community cognition of a previous catastrophe has faded. There is less societal support for acquiring and using information for decisions and actions that could mitigate reoccurrence of a catastrophe. Effective leadership and communication to the public (VE6), and to actors potentially involved in the DDP, is critical (VE7). Economic analyses can help decision makers make trade-offs between competing societal needs, and consequently inform the allocation of scarce resources. Analyses will still depend on discounting models and other types of prioritizations (VE8). If the hazard is local, resource availability beyond the local area may be constrained by social distance factors (i.e., social discounting), including distance between socio-economic classes (VE14). Use of non-monetary metrics may be useful in trade-off analyses
DDP 3: Poorly perceived broadly occurring hazards	Example 1: manipulations and community realization problems	Hazard is poorly perceived or understood (VE5a) and competes with distracting information (VE5b). Information and information communications are manipulated and controlled to the detriment of greater society (VE12). Alternatively, critical information is not shared or used effectively (VE6, VE7) to allow community cognition of an issue, and consequently, support for beneficial decisions and actions	Factual, societally useful information is ignored, misunderstood, or manipulated by given actors to the detriment of greater society. The information is not properly valued or acted upon in DDPs that benefit greater society

(Continued on following page)

TABLE 2 | (Continued) Summary analysis of some critical factors and issues affecting different types of data to decision pathways, and the valuation, useability, and actionability of different types of geospatial information.**VOI and Data to Decision Pathways (DDP): critical factors and issues**

DDP example, or functional GEOValue classification	Description	VOI issues or factors	Data to decision pathway issues or factors
DDP 3: Poorly perceived broadly occurring hazards	Example 2: arsenic in groundwater	<p>Hazard is poorly perceived and poorly understood (VE5a) and competes with distracting information (VE5b). Communities and individuals at risk may not have the resources needed to access, understand, or make use of available information (VE14). Cognition of risks comes years or decades too late. The disconnection between risk causes and impacts results in inappropriate discounting and prioritization (VE8). Information has value for some, but not for all (VE6)</p>	<p>There is poor understanding and valuation of information by communities, including community leaders and decision makers. This is due to the dispersed nature of the hazard, to the large delay between risk behaviors and health impacts, and possibly also to social distance and discounting issues. Improved societal understanding also likely requires accessing and effectively using many different types of information, across many different lines of knowledge and expertise (VE6, VE7). Information and risks are commonly provided through statistical assessments and probabilities that have little meaning or resonance with the individuals and communities at risk (VE13). There is also a lack of well-defined, well-perceived “community cognition events” (VE4). DDPs and the useability and actionability of information are negatively affected as a result, to the detriment of communities impacted by the hazard</p>
DDP 4: VOI for temporally changing information	Development of a harmful algal bloom (HAB) in a lake	<p>Stage 1: Useful information, initially, mainly has value for information providers and funders (VE10), not to communities. Only a few actors perceive a potential problem (VE5). Realization that climate change will make the problem worse is also lacking (VE8). Effective communication and sharing of initial information is lacking (VE6, VE7).</p> <p>Stage 2: HAB event is acutely perceived and causes reevaluation of available information (VE4).</p>	<p>Stage 1: Initial information pertinent to addressing the issue is largely ignored by communities. Some actors may realize the potential problem, but other crises and uses of resources take priority (VE8). Concerned actors try to value the problem using revealed preference methods and stated preference surveys (VE9); discovering that stated values differ drastically from revealed values.</p> <p>Stage 2: Community cognition and realization suddenly appear as a HAB develops, affecting senses and pocketbooks (VE4), with disparate impacts on different actors. Private interests and community interests differ (VE14) in the valuation and choices of pertinent information (VE11). Information pathologies may occur (VE12). Concerned actors (e.g., economists) seek to improve understanding of trade-offs through contingent valuations (VE9) and other techniques. They find that stated values agree with revealed values for given constituencies but differ greatly across constituencies. Useability and actionability of information in DDPs after HAB onset is challenged by competing interests, and possibly by the difficulty of getting the lake back to pre-HAB conditions. Prior to HAB onset, DDPs are challenged by the lack of community cognition and perception of the potential issue. Existing information about HAB events across the world is not accessed or shared (VE6, VE7)</p>

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TABLE 2 | (Continued) Summary analysis of some critical factors and issues affecting different types of data to decision pathways, and the valuation, useability, and actionability of different types of geospatial information.

VOI and Data to Decision Pathways (DDP): critical factors and issues	Description	VOI issues or factors	Data to decision pathway issues or factors
DDP example, or functional GEOValue classification	Social and economic disconnections between the causes and consequences of a complex issue or problem (across regions or countries)	<p>Causative domain (geographic area and/or social group/community): Information pertinent to the issue is not well-perceived or is in conflict with local interests (VE5, VE8, possibly VE14)</p> <p>Impacted domain: Information pertinent to the issue is well-perceived but can't be acted on and remediated through local efforts (VE4, VE8, VE14)</p>	<p>Sharing and effective communication of information across actors and across spatial and social domains is essential (VE6), but drastic differences in attention and valuations of information (and of the problem) between domains prevents effective use of information in DDPs. Possibilities for effective DDPs and actions across the domains of interest include: 1) finding and creating local benefits in the "causative domain" for issue improvement in the "impacted domain"; 2) reducing social or governance barriers between the two domains; 3) obtaining supra-domain decisions and actions; and/or 4) pursuing legal actions and economic redress. The problems and challenges discussed for DDPs 1 through 4 are also present, given that the complex issue involves poorly perceived risks, changing in time, space, across social groups and communities, and spanning the motivations of their constituencies</p>

As a result, a GEOValue working group designed a societal benefits repository for EO and geospatial case studies. Document ingest is expected in 2022, with synthesis reports starting in 2023.

We expect that the repository will help develop understanding of VOI and DDP issues that impact the use of Earth observations and geospatial information. DDP examples and discussions provided above, and the exploration of information valuation methodologies and issues that are the subject of our companion article (Glynn et al., 2022, this issue), allow an initial consideration and summary (**Table 2**). The GEOValue societal benefits repository includes a "functional classification" to help characterize and group case studies of the benefits of geospatial information. **Table 3** uses our VOI explorations and DDP examples to indicate possible social and behavioral factors that may also impact valuation of information and DDPs for the different functional classifications in the GEOValue case studies.

4.4 Limitations and Opportunities

Our study has many limitations. It explores human and community behaviors affecting VOI and the useability and actionability of information, but places VOI in the context of a relatively linear, well-ordered, set of stages establishing a DDP. This assumes actor interest and focus on a single DDP, consideration of which could provide great societal benefit. A more complete study might have considered interactions and feedbacks that could take place between and within different DDPs, including competition between different information strands and actors of various types. Also, learning is iterative (as in Bayesian updating), so over time, the VOI and DDPs may change, including under adaptive governance and management conditions (Glynn et al., 2017). Our study could also have included consideration of narratives that are essential to human meaning-making and sense-making, to the maintenance and evolution of identities, to the creation and communication of visions for individual and community decisions for action, and to societal change (e.g., Bruner, 1991; Morgan, 2017; Chabay et al., 2019). Lastly, there is a vast literature examining *Knowledge to Action* frameworks and other behavioral frameworks (Kollmuss and Agyeman, 2002; Heimlich and Ardoin, 2008; Kwon and Silva, 2020; Ward et al., 2020) pertinent to making societal progress on environmental and natural hazard issues that also has much to contribute but could not be explored here.

Natural resource, environmental, and natural/anthropogenic hazard issues faced by society are highly complex and require transdisciplinary science and policy approaches. VOI studies provide one essential way of analyzing information, and assessing its value, useability, and actionability. In doing so, *VOI studies enable an analysis of the role of information in DDPs; and can point out behavioral and societal factors that can prevent the effective use of information in policy and management.* VOI and DDP studies can then point to possible improvements. While we provide a few examples where some of these factors may be less important and may possibly be ignored, we do not believe that this is generally the case. Our paper documents a wide range of VOI and DDP problems and

TABLE 3 | Potential VOI and DDP issues related to 10 functional classifications of geospatial information created for the GEOValue Societal Benefits Repository.**GEOValue repository functional classifications (FC): examples and association with potential VOI and DDP issues and factors**

FC1: Local <i>spatial</i> application (urban or rural)	Damage assessments: see DDP 1 discussion above. Hazard mitigation: see DDP 1, but also DDP 2 example 1 for well-perceived risks, or DDP 3 for poorly perceived risks. See also DDP 2 example 2 for investment decisions. Management of a local natural resource: see DDP 1; and possibly DDP 2 or DDP 3 (see FC2).
FC2: Regional <i>spatial</i> application	Health of a forest resource: see DDP 1 discussion above, and possibly DDP 2 (e.g., wildfire mitigation) and DDP 3 (e.g., disease, pollution, loss of species)
FC3: National <i>spatial</i> application	National industrial economic output through measurement of atmospheric pollution: see DDP 1. Mineral or Energy resources assessment at a national scale: see DDP 1
FC4: International to global <i>spatial</i> application	Estimation of global economic health or other “instantaneous” measure of planet health: see DDP 1 and DDP 5; DDP 3 also may apply
FC5: Long-term <i>temporal</i> observation of a local issue	Recovery of a local area affected by a disaster (natural or anthropogenic): see DDP 4
FC6: Long-term <i>temporal</i> observation of a regional issue	Drought (e.g., Colorado River basin): see DDP 4 and DDP 5
FC7: Long-term <i>temporal</i> observation of a national issue	Nutrient controls and algal blooms (estuarine or coastal): see DDP 4, and DDP 5. Observation and management of persistent, air-borne, or water-borne contaminants: see DDP 4, DDP 3, and DDP 5. Observation of trends in use of national transport infrastructure, with consequences for infrastructure controls or investments; or for assessing potential environmental and ecological impacts: see DDP 5, and possibly DDP 4
FC8: Long-term <i>temporal</i> observation of an international or global issue	Observation of trends in temperature, atmospheric CO ₂ , or other biophysical or socio-economic characteristics: see DDP 1 and DDP 5, and also possibly DDP 3 and DDP 4
FC9: <i>Highly dynamic spatially migrating systems</i> (local scale)	Observation and response to a fast-moving well-perceived hazard (e.g., levee or dam breach, wildfire): see DDP 2 example 1 (see example 2 for investments in mitigation)
FC10: <i>Highly dynamic spatially migrating systems</i> (regional to national scale)	Hurricane tracking and prediction: see DDP 1, DDP 2 (examples 1 and 2) and DDP 5 (for governance and investment challenges); may also involve international collaborations. Earthquake detection and tsunami observation/prediction: see DDP 1, DDP 2 (examples 1 and 2) and especially DDP 5 (for governance and investment challenges); earthquake and tsunami detection and response involves international efforts and governance issues; seismic detection may also relate to nuclear tests and may involve classified information

challenges and suggests ways of identifying and addressing those challenges – at a minimum by recognizing when simplifications of complex realities are not appropriate. A sense of such complexities is provided by **Figures 2–4** that describe how barriers, needed feedbacks, and/or actor characteristics and interactions may impede meaningful progressions to decisions and actions.

5 A DISCUSSION THROUGH THE FRAMING OF AN ART PIECE

A re-integration of the “two cultures,” the sciences and the humanities, is needed (Snow, 1959) if modern society is to successfully address the wicked problems (Rittel and Webber, 1973) and complex issues that it faces. Fostering this re-integration, scientists and other communities are increasingly recognizing the role of the arts in 1) helping communicate, elicit, and reconcile different forms of knowledge (Scheffer et al., 2015, 2017; Rathwell and Armitage, 2016; Colavito et al., 2020); 2) in helping human society reconnect with nature (Muhr, 2020); and 3) in advancing transdisciplinary and sustainability science (Steelman et al., 2019; Trott et al., 2020; Heras et al., 2021). We recognize the potential of the arts to elicit critical thinking

and greater recognition of human BBHV and societal norms (Glynn, 2014; Glynn, 2017; Glynn et al., 2017; Glynn et al., 2018).

We use a painting, entitled “Living on the side of the world” (**Figure 5**), to frame the main points of this paper. We point out, in smaller font brackets, elements present in the painting [e.g., feature x], or present in our view in the painting’s “negative space” [NS], an artistic concept that is also finding use in science, including in artificial intelligence (Rahman et al., 2014).

The economist [meditating lady] uses *her System 2 analytical thinking abilities* to reflect on the partial realities of a complex issue perceived [entire painting] or intuited to potentially exist [NS]. In pursuit of greater knowledge [apple of knowledge, from which she is distanced], she analyses her most immediate reactions, intuitions, and emotions [gradational or less well defined spaces] to determine whether they are part of *her System 1 thinking and reactions*, and whether they represent appropriate well-adapted and tested efficiencies (i.e., BBHV, social norms) *that allow her to quickly and innately prioritize, judge, and value information and react appropriately*. The economist knows that her innate judgments and responses provide an essential ordering of her perspectives [top/bottom ordering]. She understands that System 1 and System 2 thinking represent extremes that cannot be dis-associated [cross-barred vertical fence], and that Rene Descartes’ mind-body dualism was an inherently wrong, but occasionally useful, conceptual construct. She admires Francis Bacon’s contributions [faded crepe-



FIGURE 5 | “Vivre au bord du monde”: 2020 painting by Anne Emery (<http://www.anneemery.fr/>). Reproduced here with the permission of the artist.

colored rose] to the philosophy of science, including his exploration of the Idols of the Mind. She seeks to understand the effect of these Idols [big white sole on the left] on the thinking and behaviors of individuals and communities, and therefore society’s wicked and complex issues. The economist is pleased [light-throwing fire] that the field of behavioral economics is a now at the vanguard of science, and in the understanding of people. She appreciates that individuals and communities often exhibit cognitive dissonance in their constructed and selective juxtaposition of different beliefs and attitudes towards information, and in their justifications for actions and decisions [the fire sits in the water near the center]. *The economist understands that any human assessment of VOI, or use of information, is necessarily affected by these behavioral factors and influences, including human cognitive and processing limitations. There is often (but not always) a difference between what matters and what people perceive to matter.*

Furthermore, the economist understands that successfully addressing the complex and novel issues of today (e.g., as part of a DDP), and improving understanding of the potential effects of behavioral influences and human limitations, requires judgments, decisions, and actions, not just by individual(s) but by a well-connected community of stakeholders. *Communication between actors is essential.* The economist appreciates that her ideas, beliefs, and perspectives and the norms that she follows are influenced by those of the community [large white circle] that she most strongly associates with. *She seeks to enhance effective*

communications relating to the sharing of information, of conceptual models and beliefs, of lines of knowledge [yellow lines] – and of different critically considered judgments of VOI and DDPs – with other actors that she interacts with (or who should be brought in), but that are more “socially distant” [smaller circles; and/or NS]. The economist critically considers what metrics need to be used to 1) effectively prioritize the production, transmission, and use of information; 2) appropriately combine or transform different economic indicators; 3) usefully assess VOI and other measures of value; and 4) improve understanding and implementation of DDPs. *Are monetary metrics most appropriate, or would non-monetary metrics be more representative and/or more useful?*

The economist understands that there are many *barriers to communications*, and to assembling useful collectivities to improve DDPs. She can appreciate that some barriers need to be overcome [longer white vertical line blocking the fire], but that others [thick blue line] may need to remain at least temporarily in place. Indeed, the economist knows that the urgency of addressing an issue or quickly changing situation [blowing semi-transparent curtain], and the timeliness requirements of useful VOI and DDP efforts, need to be judged in relation to the time and resources required, but also to the great benefits of including more diverse and larger collectivities. Furthermore, in her assessment (preferably shared and co-created with other actors), the economist realizes that other factors also likely come into play. For example, in the case of *diffusely or poorly perceived potential hazards*, or of hazards or issues that require understanding of a *multiplicity of lines of knowledge or of experiences*, will other communities and actors appreciate the urgency for decisions or action? Especially if the issues or hazards involve natural resources and processes [water, air, leaves, yellow flower (with pharmaceutical properties)] that they are not used to thinking about – except, in the moment, when their own homes and livelihoods [house, brown and pink horizontal paths] are endangered by the winds of change [blowing curtain], such as by flooding waters or drought conditions [water, green wetlands].

Lastly, the economist realizes that it would be beneficial, in effectively implementing DDPs, to consider the footstep(s) of history [brown footprint] as well as possible future scenarios [NS] and that doing so may require bringing in other dimensions and frames of reference. Per the title, she sits in a two-dimensional frame, on the side of a fuller reality.

The value of information, like the value of a painting, resides not only in the nature of the facts and artefacts that are represented or communicated, but also in the beliefs and models that are used to interpret, process, and potentially act (or not) on the information. Furthermore, the value(s) estimated or found depend on the actors interacting with or using the information, and their purposes. Information that is broadly communicated and made available as a public good, such as is often the case for geospatial data and information, is likely to have much more value – for the present and future needs of global society – than information that is accessible to only a limited number of actors.

6 CONCLUSIONS AND FUTURE DEVELOPMENTS

Human attention to information, whether individual or collective, is affected by capacity and perception limits but also by behavioral and social factors. Indeed, the seeking and use of information is always accompanied by mental or conceptual models (innate or explicit) that point to the possible purpose of the information; and that also affect the valuation, useability, and actionability of information. These models, even when made explicit, are affected by various human and societal modalities that influence the use of information, and therefore the value of information (VOI). The modalities include the biases, beliefs, heuristics, and values (including norms) that affect the collection of information and accompany its transformation into knowledge – a step needed for (but that may not lead to) translation into decisions and actions. Human modalities that we consider also include lived experiences, as well as the motivations and interactions between diverse actors (individuals and collectivities). Our paper has explored some of these modalities within the context of their effects on VOI studies and data to decision pathways (DDPs). While a synopsis (Table 1) is provided here, a companion paper (Glynn et al., 2022) provides a deeper examination of VOI methods and valuation issues.

Societal support and the involvement of many different actors holding different types of knowledge and expertise is often essential to improving the sharing and valuation of information, and its effective application to complex societal issues, including those related to environmental, natural resource, and natural or anthropogenic hazard issues. In this regard, we have discussed the importance of communications between actors involved in DDPs and information assessments, including certain pathologies and motivations that negatively impact the societal use of information. We suggest that transdisciplinary integration of the sciences and of the humanities, including the use of art to improve communication and collective creative thinking, would be useful.

Effective and societally useful communication of information (and of its value) implies using metrics and indicators that are most meaningful to society. We suggest that monetary metrics are not always the best measures. Non-monetary approaches can add to the understanding of VOI. Monetary metrics can be difficult or impossible to estimate, and they may often be misused or

misunderstood by decision makers. We have also discussed the importance of community cognition, and of community cognition events, in generating support for information value and use. In our view, creating knowledge repositories is essential. They allow for the transmission of experiential learning, and for the sharing of information and of the results of economic valuations with communities everywhere.

Looking to the future of knowledge repositories, we are pleased that under the purview of the international Group on Earth Observations (GEO) and its U.S. affiliate USGEO, and with the support of the organizations in the GEOValue community of practice (GEOValue, 2022), an international repository for the societal benefits of geospatial information is under development. While ingestion of case studies into the repository is only starting, we have provided an initial summary of social/behavioral issues and factors that may impact societal realization of the benefits of geospatial (and other) information.

In summary, our paper considers several behavioral and societal factors that affect information valuation, useability, actionability, and data to decision pathways. We believe that understanding these factors and pathways can improve the societal usefulness of VOI studies, and of geospatial and other information.

AUTHOR CONTRIBUTIONS

All authors contributed to the discussions, examples, tables, figures, and writing of this paper.

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