



A New Analysis on Self-Control in Intertemporal Choice and Mediterranean Dietary Pattern

Brian C. Howatt¹, María José Muñoz Torrecillas^{2*}, Salvador Cruz Rambaud² and Taiki Takahashi³

¹ Department of Psychological Sciences, Kansas State University, Manhattan, KS, United States, ² Department of Economics and Business, Universidad de Almería, Almería, Spain, ³ Department of Behavioral Science, Center for Experimental Research in Social Sciences, Hokkaido University, Hokkaido, Japan

OPEN ACCESS

Edited by:

Roza Adany,
University of Debrecen, Hungary

Reviewed by:

Ana Sabo,
University of Novi Sad, Serbia
Simon Grima,
University of Malta, Malta

*Correspondence:

María José Muñoz Torrecillas
mjmtorre@ual.es

Specialty section:

This article was submitted to
Health Economics,
a section of the journal
Frontiers in Public Health

Received: 05 April 2019

Accepted: 04 June 2019

Published: 26 June 2019

Citation:

Howatt BC, Muñoz Torrecillas MJ,
Cruz Rambaud S and Takahashi T
(2019) A New Analysis on Self-Control
in Intertemporal Choice and
Mediterranean Dietary Pattern.
Front. Public Health 7:165.
doi: 10.3389/fpubh.2019.00165

This paper completes Muñoz Torrecillas et al. (1) results and conclusions investigating the relationship between adherence to healthy dietary habits, specifically the Mediterranean Diet (hereinafter, MD), and impulsivity in intertemporal choices. Impulsivity can be defined as the strong preference for small immediate payoffs over larger delayed payoffs, and in the original study this behavior was captured by the parameter k (discount rate of the hyperbolic discount function), calculated using an automated scoring mechanism. Adherence to MD was measured by the KIDMED index and then grouped into three levels: high, medium, and low. While the authors observed that individuals in the high adherence group had the shallowest discounting and individuals in the low adherence group had the steepest discounting, the data were not statistically analyzed in depth. Therefore, the purpose of the present paper is to propose a preliminary quantitative model for this relationship and evaluate its significance. Tests revealed a significant interaction between adherence to MD and magnitude of delayed rewards when predicting discount rates. Specifically, the degree to which impulsivity decreases as adherence to MD increases is strongly influenced by delayed rewards of smaller magnitude. These findings are consistent with the authors' claims that healthy dietary habits may be closely linked with greater self-control when payoffs are small, and thus warrant further examination. The results do not indicate causality though, so future studies could also investigate the directions of this relationship as a means of developing behavioral interventions.

Keywords: Mediterranean diet, intertemporal choice, time discounting, impulsivity, self-control

INTRODUCTION

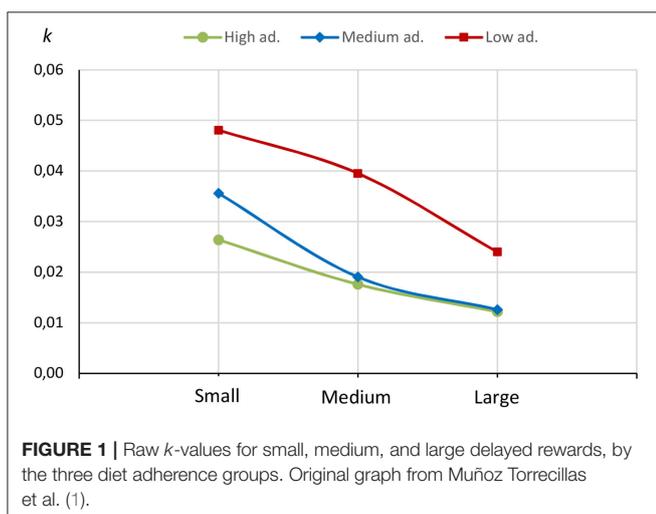
Dietary habits are an integral part of our everyday life, and the quality of one's diet can significantly impact their health. For example, adhering to the Mediterranean Diet (MD), which is richly balanced in fruits, vegetables, and fish, has been associated with greater longevity and a decreased risk of metabolic syndrome, cardiovascular and/or cancer mortality and neurodegenerative diseases (2–4). However, global consumption patterns have increasingly shifted toward cheaper, heavily-processed foods, and beverages that are low in crucial nutrients but high in sugar and fat, raising alarms in public health communities around the world (5, 6). Although the influence of diet on health has been and continues to be extensively covered, what is less known is how these habits might affect everyday behavior.

Recently, research has linked clinical eating disorders (e.g., obesity and bulimia) to reduced self-control, suggesting that a degraded quality of diet (and subsequently, life) is related to overly impulsive behavior (7–10). If an individual is highly impatient, they may prefer more immediately gratifying, but unhealthy foods over taking the time to prepare, and benefit from, healthier meals. Moreover, they may eschew eating or retaining their intake in order to achieve a particular body image at the expense of long-term health.

The inverse may also hold true, though. Steele et al. (11) demonstrated that rats fed diets high in fat and sugar made substantially more impulsive choices than a separate cohort of rats fed a standard chow diet. Interestingly, Steele et al. (11) then had the rats with the high-fat and high-sugar diets switch back to a standard chow diet, and observed a significant decrease in their impulsive choices. These results indicate that diet can directly influence behavior, so this relationship may exhibit highly cyclic tendencies.

Therefore, a closer investigation into how an individual's dietary intake and economic decision-making influence each other is crucial to accomplishing the goals of public health policies. Muñoz Torrecillas et al. (1) set out to explore this relationship in people by testing whether greater adherence to MD was associated with lower impulsivity. And if such a meaningful connection was found, then subsequent research could examine this association within a causal scope, possibly leading to the development of interventions prescribed to promote improvements in one's diet and self-control.

Muñoz Torrecillas et al. (1) observed that participants in the highest diet adherence group exhibited the lowest impulsivity, and participants in the lowest diet adherence group displayed the greatest impulsivity (see **Figure 1**; larger k -values represent greater impulsivity), but these differences were not statistically analyzed. Therefore, the purpose of the present paper is to quantitatively model the relationship between dietary adherence and impulsivity, and put forth preliminary evidence regarding its nature.



MATERIALS AND METHODS

The original experiment used two different questionnaires to obtain information regarding participants' dietary adherence patterns and impulsive inclinations. First, the KIDMED test (12) provides an index of adherence to the Mediterranean Diet, and second, Kirby et al.'s (13) intertemporal choice questionnaire for inferring discount rates. Demographic information was also collected but not included in the current analysis.

KIDMED Index and Intertemporal Choice Questionnaire

The KIDMED test devised by Serra-Majem et al. (12) provides a degree of adherence to MD by requesting answers in the affirmative or negative to 16 questions regarding food habits [see (1), **Supplementary Material**]. Answers congruent with MD principles are assigned a value of +1, and those incongruent, a value of -1; these values are then summed, with higher total scores implying greater adherence to MD. For this particular sample, a range from -1 to 12 was observed. Typically, these scores are then used to classify participants according to distinct adherence groups with pre-established thresholds: low, medium, or high (1, 12). However, creating arbitrary splits in scale data can lead to a loss of information and statistical power (14, 15), so in this analysis KIDMED scores were treated as a continuous measure.

Impulsivity was measured by means of the k -parameter (discount rate) in the hyperbolic discount function (16):

$$SIR = \frac{LDR}{1 + kd}, \quad k > 0,$$

where SIR is the smaller immediate reward, LDR is the larger delayed reward, and d is the delay until the receipt of LDR. The larger k is, the more heavily participants devalue future rewards and, thus, the more impulsive they are implied to be.

Kirby et al.'s (13) 27-item monetary choice questionnaire [see (1), **Supplementary Material**] was used to obtain participants' preferences between a series of SIRs and LDRs at various delays. Additionally, there were three levels of LDR size: small (from \$25 to \$35), medium (from \$50 to \$60), and large (from \$75 to \$85), each consisting of nine choice responses. Muñoz Torrecillas et al. (1) then calculated participants' k -values for each of the three magnitude groups, as well as an overall estimate, from this response data using an automated scoring mechanism developed by Kaplan et al. (17, 18). Lastly, because raw k -values tend to be highly skewed, the natural log transformation of these estimates were used in the analysis.

Sample

The original sample consisted of 207 students at the Business School of the University of Almería (Spain), who voluntarily participated in answering the questionnaires. Almería is a Mediterranean province in the Southeast of Spain, a country that traditionally has followed a Mediterranean diet.

Eleven questionnaires were dropped due to incomplete surveys and inconsistent responding for a total of 196 participants. For the present analysis, one additional participant

was dropped due to inconsistent responding (see **Appendix A**), so the final sample was 195. Regarding the composition of our sample, 55% of the participants were men and 45% women, and the mean age was 22 years.

Procedure

Students were informed, before answering the questionnaires, that these will be voluntary and anonymous. After collecting the data, the KIDMED scores and the discount rates (*k*-values) were calculated for each individual, as explained in Muñoz Torrecillas (1).

To test the hypothesis that adherence to MD and rates of discount are related, a multilevel linear regression was run in JMP Pro V.13 statistical software with *log k-values* regressed on mean-centered *Adherence* scores, *LDR Magnitude*, and their interaction. *Subjects* was included as a random effect to allow the model intercept to vary across participants.

The primary advantage of using a multilevel model in this analysis is that it can correctly treat LDR magnitude as repeated-measures type data, while standard linear regression cannot (19). Another benefit is that the individual differences in *k*-values across the magnitude groups can be modeled in relation to the rest of the sample. This reduces the bias typically observed when averaging across groups, and also helps to diminish the impact of high leverage data by shrinking it closer to toward the mean.

RESULTS

Results yielded a significant main effect of *Magnitude*, $F_{(2,386)} = 141.11, p < 0.001$, and a significant interaction effect of *Adherence* and *Magnitude*, $F_{(2,386)} = 3.54, p = 0.03$. However, there was no significant main effect of *Adherence*, $F_{(1,193)} = 2.45, p = 0.12$. These results suggest that the relationship between MD adherence and impulsivity is differentially influenced by the magnitude of the delayed reward. When delayed rewards are relatively small, participants exhibited a greater level of impulsivity. Conversely, when delayed rewards are relatively large, participants exerted greater self-control and were much more willing to wait for them. **Table 1** presents the unstandardized main effect slope estimates and 95% confidence intervals.

TABLE 1 | Main effect parameter estimates of dietary adherence and LDR magnitude predicting *log k*-values.

	B	95% CI	t	p
Intercept	-4.58	[-4.75, -4.41]	-52.68	<0.001
MD adherence	-0.05	[-0.13, 0.02]	-1.56	0.12
Small LDR	0.56	[0.49, 0.64]	14.21	<0.001
Medium LDR	0.02	[-0.05, 0.10]	0.66	0.51
Large LDR	-0.59	[-0.67, -0.51]	-14.87	<0.001

Adherence was centered by subtracting 6.25. *LDR Magnitude* was effect coded as [+1 = Small, 0 = Medium, -1 = Large].

Interaction tests using JMP Pro’s custom test feature revealed that the slope of the small LDR was significantly less than zero, the slope of the medium LDR was marginally less than zero, and the slope of the large LDR was not significantly different from zero. These results suggest that the rate of impulsivity significantly decreases for relatively small rewards as MD adherence increases. Furthermore, the rate of impulsivity slightly decreases for relatively medium-sized delayed rewards as MD adherence increases. However, the rate of impulsivity stayed fairly constant for relatively large delayed rewards as MD adherence increased. **Table 2** provides the unstandardized slope estimates of the interactions and 95% confidence intervals. **Figure 2** shows the model predictions back-transformed into the original scale.

DISCUSSION

The results of the statistical analysis provide evidence for an inverse relationship between an individual’s adherence to the Mediterranean Diet (MD) and impulsivity when delayed rewards are of smaller magnitude. Although a decline in impulsivity for delayed rewards of larger magnitude was not observed with greater MD adherence, participants did on average exhibit significantly greater self-control for these payoffs. These findings are consistent with (1) original claims, as well as other established research demonstrating smaller rewards are discounted more

TABLE 2 | Parameter estimates of the interaction effects predicting *log k*-values.

	B	95% CI	t	p
Small LDR-adherence	-0.08	[-0.16, -0.01]	-2.06	0.04
Medium LDR-adherence	-0.07	[-0.15, 0.01]	-1.88	0.06
Large LDR-adherence	-0.01	[-0.09, 0.07]	-0.32	0.75

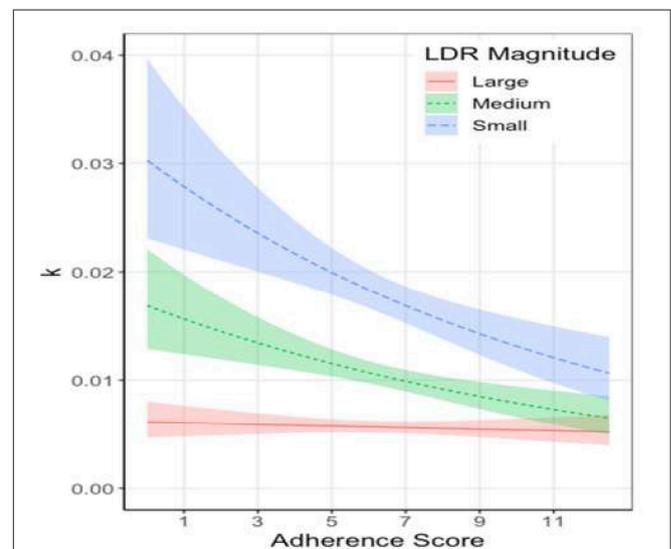


FIGURE 2 | Model predicted raw *k*-values of each LDR magnitude by Adherence to MD scores. Shaded areas represent 95% confidence intervals.

steeply (20–22) and unhealthy diets are related to greater impulsivity (9, 10). Therefore, dietary adherence and discount rates could potentially be used in conjunction with one another to determine at-risk populations in which to target health policies.

It is interesting to note that (23) also reported that discount rates for smaller sized rewards was the most sensitive to the medical treatment and abstinence in alcoholic patients over 2 months. This indicates that magnitude effect exists not only in discount rates *per se*, but also in the sensitivity to the manipulation of food and drug intake or the strength of relationship between impulsivity and (un)healthy habits.

One limitation of this analysis is that the KIDMED index has multiple dependencies between questions. For example, Question 1 asks whether the participant consumes a piece of fruit or fruit juice every day, and Question 2 asks whether the participant has a second piece of fruit every day. If a participant does not consume one serving of fruit every day, then they cannot consume additional servings. Thus, the answer to Question 2 is highly dependent on the answer to the first question. This violates the “independence of observations” assumption of linear regression and can bias the model fit (24). Using another scale (or modifying the KIDMED test) with questions that are completely independent from each other may provide a more informative index of adherence to MD and bolster its predictive qualities.

A second limitation is that while the Kirby et al. (13) questionnaire (and others similar to it) is popular in behavioral experiments due to its convenience, such highly stylized designs often struggle with ecological validity. Operant tasks analogous to non-human animal procedures, in which subjects experience and learn from the delay and payoffs in real time, may provide greater utility for evaluating impulsive behavior in humans (25–28). And previous studies have reported substantial improvements in discounting tendencies when using naturalistic approaches to capture this behavior (29–33). An added benefit of these types of naturalistic methods is that time and diet based interventions, among others, can be developed around them to promote self-control through desensitizing subjects to delays (34) or engaging in healthier consumption habits (11).

Muñoz Torrecillas et al. (1) set out to build an empirical foundation regarding the association between dietary habits and intertemporal choices, a relationship that has important implications for both individual behavior and global policy-making. The results of this present analysis support their hypothesis that adherence to a healthy

diet and greater self-control are connected. Therefore, future research could continue to expand on this work by analyzing and quantifying if people controlling their life style and dietary habits may also be controlling impulsivity, and studying the efficacy of interventions to enhance the quality of life in both clinical and non-clinical populations.

DATA AVAILABILITY

Publicly available datasets were analyzed in this study. This data can be found here: a “<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6013565/>.”

ETHICS STATEMENT

Ethical review and approval was not required for this study in accordance with the national and institutional requirements. The University of Almería approved the collection of data among students who voluntarily agreed to answer the anonymous questionnaire.

AUTHOR CONTRIBUTIONS

MM, SC, and TT contributed conception and design of the study and collected the data and organized the database. BH performed the statistical analysis and wrote the first draft of the manuscript. MM and SC funding acquisition. All authors contributed to manuscript revision, read, and approved the submitted version.

ACKNOWLEDGMENTS

SC and MM acknowledge the financial support from the Spanish Ministry of Economy and Competitiveness, and the European Regional Development Fund-ERDF/FEDER-UE (National R & D Project ECO2015-66504 and National R & D Project DER2016-76053-R). BH would like to gratefully acknowledge Michael Young and Kimberly Kirkpatrick for their technical assistance.

SUPPLEMENTARY MATERIAL

The Supplementary Material for this article can be found online at: <https://www.frontiersin.org/articles/10.3389/fpubh.2019.00165/full#supplementary-material>

REFERENCES

- Muñoz Torrecillas MJ, Cruz Rambaud S, Takahashi T. Self-control in intertemporal choice and mediterranean dietary pattern. *Front Public Health*. (2018) 6:176. doi: 10.3389/fpubh.2018.00176
- Trichopoulou A, Costacou T, Bamia C, Trichopoulos D. Adherence to a Mediterranean diet and survival in a Greek population. *N Engl J Med*. (2003) 348:2599–608. doi: 10.1056/NEJMoa025039
- Sofi F, Cesari F, Abbate R, Gensini GF, Casini A. Adherence to Mediterranean diet and health status: meta-analysis. *BMJ*. (2008) 337: a1344. doi: 10.1136/bmj.a1344
- Esposito K, Kastorini CM, Panagiotakos DB, Giugliano D. Mediterranean diet and metabolic syndrome: an updated systematic review. *Rev Endocr Metab Disord*. (2013) 14:255–63. doi: 10.1007/s11154-013-9253-9
- González-Zapata LI, Alvarez-Dardet C, Ortiz-Moncada R, Clemente V, Millstone E, Holdsworth M, et al. Policy options for obesity in Europe: a comparison of public health specialists with other stakeholders. *Public Health Nutr*. (2009) 12:896–908. doi: 10.1017/S136898000800308X
- Gorski MT, Roberto CA. Public health policies to encourage healthy eating habits: recent perspectives. *J Healthc Leadersh*. (2015) 7:81–90. doi: 10.2147/JHL.S69188

7. Davis C, Patte K, Curtis C, Reid C. Immediate pleasures and future consequences. A neuropsychological study of binge eating and obesity. *Appetite*. (2010) 54:208–13. doi: 10.1016/j.appet.2009.11.002
8. Stojek MM, Fischer S, Murphy CM, MacKillop J. The role of impulsivity traits and delayed reward discounting in dysregulated eating and drinking among heavy drinkers. *Appetite*. (2014) 80:81–8. doi: 10.1016/j.appet.2014.05.004
9. Barlow P, Reeves A, McKee M, Galea G, Suckler D. Unhealthy diets, obesity and time discounting: a systematic literature review and network analysis. *Obes Rev*. (2016) 17:810–9. doi: 10.1111/obr.12431
10. McClelland J, Dalton B, Kekic M, Bartholdy S, Campbell IC, Schmidt U. A systematic review of temporal discounting in eating disorders and obesity: behavioural and neuroimaging findings. *Neurosci Biobehav Rev*. (2016) 71:506–28. doi: 10.1016/j.neubiorev.2016.09.024
11. Steele CC, Pirkle JR, Kirkpatrick K. Diet-induced impulsivity: effects of a high-fat and a high-sugar diet on impulsive choice in rats. *PLoS ONE*. (2017) 12:e0180510. doi: 10.1371/journal.pone.0180510
12. Serra-Majem L, Ribas L, García A, Pérez-Rodrigo C, Aranceta J. Nutrient adequacy and Mediterranean Diet in Spanish school children and adolescents. *Eur J Clin Nutr*. (2003) 57: S35–9. doi: 10.1038/sj.ejcn.1601812
13. Kirby KN, Petry NM, Bickel WK. Heroin addicts have higher discount rates for delayed rewards than non-drug-using controls. *J Exp Psychol Gen*. (1999) 128:78–87. doi: 10.1037//0096-3445.128.1.78
14. MacCallum RC, Zhang S, Preacher KJ, Rucker DD. On the practice of dichotomization of quantitative variables. *Psychol Methods*. (2002) 7:19. doi: 10.1037/1082-989X.7.1.19
15. Young ME. The problem with categorical thinking by psychologists. *Behav Processes*. (2016) 123: 43–53. doi: 10.1016/j.beproc.2015.09.009
16. Mazur JE. An adjusting procedure for studying delayed reinforcement. In: Commons ML, Mazur JE, Nevin J, Rachlin H, editors. *Quantitative Analyses of Behavior, Vol. 5. The Effect of Delay and of Intervening Events on Reinforcement Value*. Hillsdale, NJ: Lawrence Erlbaum Associates (1987). p. 55–73.
17. Kaplan BA, Lemley SM, Reed DD, Jarmolowicz DP. *21- and 27-Item Monetary Choice Questionnaire Automated Scorers [Software]*. (2014). Center for Applied Neuroeconomics, University of Kansas.
18. Kaplan BA, Amlung M, Reed DD, Jarmolowicz DP, McKechar TL, Lemley SM. Automating scoring of delay discounting for the 21- and 27-item monetary choice questionnaires. *Behav Anal*. (2016) 39:293–304. doi: 10.1007/s40614-016-0070-9
19. Gelman A, Hill J. *Data Analysis Using Regression and Multilevel/Hierarchical Models*. New York, NY: Cambridge University Press (2006). doi: 10.1017/CBO9780511790942
20. Thaler R. Some empirical evidence on dynamic inconsistency. *Econ Lett*. (1981) 8:201–7. doi: 10.1016/0165-1765(81)90067-7
21. Prelec D, Loewenstein G. Decision making over time and under uncertainty: a common approach. *Manag Sci*. (1991) 37:770–86. doi: 10.1287/mnsc.37.7.770
22. Cruz Rambaud S, Muñoz Torrecillas MJ. An analysis of the anomalies in traditional discounting models. *Intern Jour Psych Psychol Ther*. (2004) 4:105–28.
23. Takahashi T, Furukawa A, Miyakawa T, Maesato H, Higuchi S. Two-month stability of hyperbolic discount rates for delayed monetary gains in abstinent inpatient alcoholics. *Neuro Endocrinol Lett*. (2007) 28:131–6.
24. Cohen J, Cohen P, West SG, Aiken LS. *Applied Multiple Regression/Correlation Analysis for the Behavioral Sciences*, 3rd Edn. New Jersey, NJ: Lawrence Erlbaum Associates (2003).
25. Logue AW, King GR. Self-control and impulsiveness in adult humans when food is the reinforcer. *Appetite*. (1991) 17:105–20. doi: 10.1016/0195-6663(91)90066-2
26. Reynolds B, Schiffbauer R. Measuring state changes in human delay discounting: an experiential discounting task. *Behav Processes*. (2004) 67:343–56. doi: 10.1016/j.beproc.2004.06.003
27. Yamane S, Yoneda H, Takahashi T, Kamijo Y, Komori Y, Hiruma F, et al. Smokers, smoking deprivation, and time discounting. *J Behav Econ Finance*. (2011) 4:111–5. doi: 10.2139/ssrn.1959700
28. Young ME, Webb TL, Jacobs EA. Deciding when to “cash in” when outcomes are continuously improving: an escalating interest task. *Behav Processes*. (2011) 88:101–10. doi: 10.1016/j.beproc.2011.08.003
29. Lane SD, Cherek DR, Pietras CJ, Tcheremissine OV. Measurement of delay discounting using trial-by-trial consequences. *Behav Processes*. (2003) 64:287–303. doi: 10.1016/S0376-6357(03)00143-8
30. Schweighofer N, Shihida K, Han CE, Okamoto Y, Tanaka SC, Yamawaki S, et al. Humans can adopt optimal discounting strategy under real-time constraints. *PLoS Comput Biol*. (2006) 2:e152. doi: 10.1371/journal.pcbi.0020152
31. Gureckis TM, Love BC. Short-term gains, long-term pains: how cues about state aid learning in dynamic environments. *Cognition*. (2009) 113:293–313. doi: 10.1016/j.cognition.2009.03.013
32. Bixter MT, Luhmann CC. Adaptive intertemporal preferences in foraging-style environments. *Front Neurosci*. (2013) 7:93. doi: 10.3389/fnins.2013.00093
33. Carter EC, Pedersen EJ, McCullough ME. Reassessing intertemporal choice: human decision-making is more optimal in a foraging task than in a self-control task. *Front Psychol*. (2015) 6:95. doi: 10.3389/fpsyg.2015.00095
34. Bailey C, Peterson JR, Schnegelsiepen A, Stuebing SL, Kirkpatrick K. Durability and generalizability of time-based intervention effects on impulsive choice in rats. *Behav Processes*. (2018) 152:54–62. doi: 10.1016/j.beproc.2018.03.003

Conflict of Interest Statement: The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.

Copyright © 2019 Howatt, Muñoz Torrecillas, Cruz Rambaud and Takahashi. This is an open-access article distributed under the terms of the Creative Commons Attribution License (CC BY). The use, distribution or reproduction in other forums is permitted, provided the original author(s) and the copyright owner(s) are credited and that the original publication in this journal is cited, in accordance with accepted academic practice. No use, distribution or reproduction is permitted which does not comply with these terms.